MINUTES OF THE AIR CARRIER SERVICE - MARKETING - COMMUNITY RELATIONS COMMITTEE MEETING OF THE MONTEREY PENINSULA AIRPORT DISTRICT BOARD OF DIRECTORS

December 6, 2019 - 10:00 AM - Administration Office Conference Room

A. CALL TO ORDER

The meeting was called to order at 10:06 AM. Director Sabo, Director Cursio and Executive Director La Pier were in attendance.

B. COMMUNICATIONS/ANNOUNCEMENTS/INFORMATIONAL ITEMS

None.

C. PUBLIC COMMENTS

None.

D. REGULAR AGENDA - ACTION ITEMS

Discussion 1. Air Service Update

Executive Director La Pier reported that Monterey Jet Center had reached an agreement with JSX Airlines for operating space and aircraft turn costs and, from what he could tell, the new service was pretty well ready for announcement. All of the carrier's requirements were met. La Pier acknowledged the work of Matt Wright at Monterey Jet Center and his willingness to work on making this new opportunity a reality.

La Pier reviewed the proposed schedule with the committee. Director Sabo again asked for clarification regarding the operating profile and regulation under which JSX operates. La Pier indicated the profile is available for public sale without subscription. The regulation under which JSX operates is as a scheduled public charter operator under Part 135. La Pier indicated the carrier had been in business for several years and enjoyed the financial support of both JetBlue and Eithad Airlines as well as several private financial backers. He also indicated JSX had recently acquired an additional 45 E-135 aircraft they will be taking delivery of in the next two years.

Director Cursio asked about pricing for the flights and confirmed the destinations would be Burbank and Orange County. La Pier confirmed the destinations and indicated that pricing had not been disclosed but shared with the Committee some comparable fares listed on the JSX website. Director Sabo asked about auto parking for the customers using the new service. La Pier indicated that the carrier would prefer that passengers use a ride share provider or taxi cab to access the airport but would offer limited parking along the curb front on Sky Park between Del Monte Aviation and the corporate hangar that JSX will use as their terminal. They will charge for parking and the airport will get a percentage of that charge. In addition, the airport will receive Passenger Facility Charge revenues from the operation as well as fuel flowage fees.

Review 2. Passenger Comment Cards

The passenger comment card report was reviewed by the committee. Director Cursio remarked that the report was better than the previous month but still was populated by a number of negative comments. Director Sabo asked specifically about two comments regarding cold temperatures in the terminal. La

Pier reported that those comments were received on dates that the heating system was down for emergency repairs which took longer than expected due to parts availability.

Review 3. Noise Complaint Report

The noise complaint report was reviewed by the committee. Director Cursio remarked that the list was smaller than usual and that the regular commenters were absent from the report. La Pier indicated that no new operating changes had been implemented and that, likely the reduction in comments was due to weather conditions changing.

Director Sabo indicated he was aware that the new Charted Visual Approach was now published and available for use. He expressed his hope that the FAA would make the new approach a standard approach to the airport and would take a pro-active stance on noise compatibility related matters at MRY.

Discussion 4. Schedule Next Meeting

Scheduling of the next meeting was deferred.

E. ADJOURNMENT

The meeting adjourned at 11:12 AM.

Minutes Approved at the Meeting of January 8, 2020

Mary Ann Leffel, Chair

ATTEST

Michael La Pier, AAE District Secretary