REGULAR MEETING OF THE MONTEREY PENINSULA AIRPORT DISTRICT BOARD OF DIRECTORS

February 17, 2021 - 9:00 AM

Monterey Regional Airport 200 Fred Kane Drive, Suite 200

SPECIAL AND URGENT NOTICE ELIMINATING IN-PERSON PUBLIC PARTICIPATION AT MONTEREY PENINSULA AIRPORT DISTRICT BOARD MEETINGS

Due to the directives contained in the Governor's Declarations of Emergency for the State of California (Executive Orders N-25-20 and N-29-20), and the Governor's and County Public Health Officer's recent order related to public assemblies, the Board of Directors of the Monterey Peninsula Airport District is required to limit in-person attendance at the upcoming Board meeting. Members of the public may utilize alternative measures established by the Monterey Peninsula Airport District to listen to Board meeting and/or to communicate your opinions to the Board Members.

To participate in the Board meeting via Zoom video conference, please visit www.zoom.us/join and enter the following Meeting ID: 831 5980 6844. If you do not have access to the internet, you may also participate telephonically by calling (253) 215-8782 and entering the same Meeting ID. Members of the public who wish to provide comment on an item on the agenda may do so during the meeting prior to the item being considered by the Board, as outlined below.

REMOTE PUBLIC COMMENTS To make a public comment, the following options are available:

- 1. Before the Meeting via Email: Written comments can be emailed to info@montereyairport.com. Include the following subject line: "Public Comment Item # (insert the agenda item number relevant to your comment)." Written comments must be received by 8:00 AM on the day of the meeting. All submitted comments will be provided to the Board for consideration and will be compiled as part of the record. The written comments will be read aloud into the record by District Counsel.
- 2. During the Meeting via Oral Comments: When the Chair calls for public comment, attendees can queue to speak with the "Raise Hand" feature. On the Zoom application, click the "Raise Hand" button. On the phone, press *9. The Secretary to the Board will call speaker names and unmute speaker microphones. You will have up to 3 minutes to provide your oral comments, pursuant to Board policy.

A. CALL TO ORDER/ROLL CALL

B. PLEDGE OF ALLEGIANCE

C. COMMUNICATIONS/ANNOUNCEMENTS/INFORMATIONAL ITEMS

D. PUBLIC COMMENTS ON NON-AGENDA ITEMS

Any person may address the Monterey Peninsula Airport District Board at this time on any item that is **NOT** on today's agenda and should be within the jurisdiction of the Monterey Peninsula Airport District Board. Comments concerning matters set forth on this agenda will be heard at the time the matter is considered.

E. CONSENT AGENDA - ACTION ITEMS

The Consent Agenda consists of those items which are routine and for which a staff recommendation has been prepared. A Board member, member of the audience or staff may request that an item be placed on the deferred consent agenda for further discussion. One motion will cover all items on the Consent Agenda. The motion to approve will authorize the action or recommendation indicated.

Approve 1. Minutes of the Regular Meeting of January 20, 2021

Approve 3. Minutes of the Committee Meeting of the Air Carrier Service, Marketing and

Community Relations Committee of February 9, 2021

Approve 4. Minutes of the Committee Meeting of the Airport Property Development and Leases

Committee of February 9, 2021

Approve 2. <u>Minutes of the Committee Meeting of the Budget and Finance Committee of February</u>

10, 2021

F. DEFERRED CONSENT AGENDA - ACTION ITEMS

G. REGULAR AGENDA - ACTION ITEMS

Adopt 1. Resolution No. 1793, A Resolution of the Monterey Peninsula Airport District
Amending Resolution Nos. 1774 and 1775, Related to CARES Act Relief for Tier 1

and Tier 2 Airport Tenants

Adopt 2. Resolution No. 1794, A Resolution Authorizing and Approving an Amendment to

Resolution No. 1777, the Fiscal Year 2021 Salary Schedule, Listing Salary Ranges

for the Monterey Peninsula Airport District

Adopt 3. Resolution No. 1795, A Resolution Amending Resolution No. 1778 and Approving

the Amended Operating Budget of the Monterey Peninsula Airport District for Fiscal

Year Ending 2021

Review 4. 2801 Monterey Salinas Highway Properties Acquisition

H. BOARD COMMITTEE REPORTS AND ACCEPTANCE OF DEPARTMENT REPORTS

Report on meetings attended by Board Members at Monterey Peninsula Airport District's expense - AB1234.

The board receives department reports which do not require any action by the board.

a. Standing Committees:

Discussions limited to 3 minutes on matters not covered in committee minutes.

. Budget and Finance Directors Leffel & Sawhney

ii. Air Service, Marketing, Community Relations Directors Cursio & Sabo

iii. Airport Property Development and Leases Directors Cursio & Miller

b. Ad-Hoc Committees:

Discussions limited to 3 minutes.

i. Local Jurisdiction Liaison Directors Leffel & Miller

c. Liaison/Representatives:

Discussions limited to 3 minutes.

i. Local Agency Formation Commission Director Leffel Alt: Sawhney

| ii. | Regional Taxi Authority | Director Leffel | Alt: Sawhney |
|------|--|-----------------|--------------|
| iii. | Transportation Agency for Monterey County | Director Sabo | Alt: Cursio |
| iv. | Special Districts Association Liaison | Director Miller | Alt: Leffel |
| ٧. | Association of Monterey Bay Area Governments | E.D. La Pier | Alt: Sabo |

I. CLOSED SESSION

- EXISTING LITIGATION [Government Code section 54956.9(a)]. The Board will meet with the Executive Director and District Counsel to discuss existing litigation: City of Monterey v. Monterey Peninsula Airport District, et al., Monterey County Superior Court, Case No. 20CV002445.
- 2. **POTENTIAL LITIGATION** [Government Code section 54956.9(d)(4)]. The Board will meet with the Executive Director and District Counsel to discuss potential initiation of litigation two cases.

J. RECONVENE TO OPEN SESSION

K. PENDING REQUESTS FOR FUTURE AGENDA ITEMS

L. DISCUSSION OF FUTURE AGENDAS

Any Board member may request the Board of Directors to instruct staff to report back to the Board at a future meeting concerning any matter or place a matter of business on a future agenda. Approval of such requests will be made by motion.

M. ADJOURNMENT

AGENDA DEADLINE

This is the final Agenda that has been posted on the bulletin board outside of the District Offices in the Terminal Building at the Monterey Regional Airport no less than 72 hours prior to the meeting.

All items submitted by the public for possible inclusion on the Board Agenda or in the Board packet must be received by 5:00 P.M. on the Friday before the first Wednesday of the month. This agenda is subject to revision and may be amended prior to the scheduled meeting.

Upon request and where feasible, the Monterey Peninsula Airport District will provide written agenda materials in appropriate alternate formats, or disability-related modification or accommodation, including auxiliary aids or services, to enable individuals with disabilities to participate in public meetings. To allow the District time within which to make appropriate arrangements, please submit a written request containing a brief description of the materials requested and preferred alternative format or auxiliary aid or service desired as far as possible in advance of the meeting. Requests should be sent to the District Secretary at 200 Fred Kane Drive. Suite 200, Monterey, California 93940.

MINUTES OF THE REGULAR MEETING OF THE MONTEREY PENINSULA AIRPORT DISTRICT BOARD OF DIRECTORS

January 20, 2021 - 9:00 AM

SPECIAL AND URGENT NOTICE ELIMINATING IN-PERSON PUBLIC PARTICIPATION AT MONTEREY PENINSULA AIRPORT DISTRICT BOARD MEETINGS

Due to the directives contained in the Governor's Declarations of Emergency for the State of California (Executive Orders N-25-20 and N-29-20), and the Governor's and County Public Health Officer's recent order related to public assemblies, the Board of Directors of the Monterey Peninsula Airport District is required to limit in-person attendance at the upcoming Board meeting. Members of the public may utilize alternative measures established by the Monterey Peninsula Airport District to listen to Board meeting and/or to communicate your opinions to the Board Members.

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- 2. During the Meeting via Oral Comments: When the Chair calls for public comment, attendees can queue to speak with the "Raise Hand" feature. On the Zoom application, click the "Raise Hand" button. On the phone, press *9. The Secretary to the Board will call speaker names and unmute speaker microphones. You will have up to 3 minutes to provide your oral comments, pursuant to Board policy.

A. CALL TO ORDER/ROLL CALL

Chair Leffel called to order the Regular Meeting of the Board of Directors at 9:01 AM. Directors Cursio, Miller, Sabo and Sawhney were present. The following District Officers were present: Executive Director La Pier, District Counsel Huber, Acting District Secretary Auker, Deputy Executive Director Bergholz and Deputy Director Morello.

B. PLEDGE OF ALLEGIANCE

Chair Leffel led the Pledge of Allegiance.

Chair Leffel made a motion to move Item J.1, Oath of Office for Elected Board Members, up to this point in the agenda. Director Miller seconded the motion. The motion passed unanimously by a roll call vote of 5-0.

Presentation 1. Oath of Office for Elected Board Members

District Counsel Huber administered the Oaths of Office for Directors Leffel, Sawhney and Sabo.

C. COMMUNICATIONS/ANNOUNCEMENTS/INFORMATIONAL ITEMS

None.

D. PUBLIC COMMENTS ON NON-AGENDA ITEMS

None.

E. SEATING OF CHAIR

Chair Leffel welcomed Director Cursio and turned her seat as Chair over to him.

Chair Cursio thanked Director Leffel for her time as Chair.

F. SELECTION OF CHAIR PRO TEM

Chair Cursio moved to appoint Director Miller as Chair Pro Tem. Director Sawhney seconded the motion. The motion passed unanimously by a roll call vote of 5-0.

G. APPOINTMENT OF COMMITTEES BY CHAIR

Chair Cursio made the following Committee appointments:

a. Standing Committees:

| i. | Budget and Finance | Directors Leffel & Sawhney |
|------|---|----------------------------|
| ii. | Air Service, Marketing, Community Relations | Directors Cursio & Sabo |
| iii. | Airport Property Development and Leases | Directors Cursio & Miller |

b. Ad-Hoc Committees:

i. Local Jurisdiction Liaison Directors Leffel & Miller

c. Liaison/Representatives:

| i. | Local Agency Formation Commission | Director Leffel | Alt: Sawhney |
|------|--|-----------------|--------------|
| ii. | Regional Taxi Authority | Director Leffel | Alt: Sawhney |
| iii. | Transportation Agency for Monterey County | Director Sabo | Alt: Cursio |
| iv. | Special Districts Association Liaison | Director Miller | Alt: Leffel |
| ٧. | Association of Monterey Bay Area Governments | E.D. La Pier | Alt: Sabo |

Director Leffel moved to accept Chair Cursio's Committee appointments. Director Miller seconded the motion. The motion passed unanimously by a roll call vote of 5-0.

H. CONSENT AGENDA - ACTION ITEMS

13, 2021

The Consent Agenda consists of those items which are routine and for which a staff recommendation has been prepared. A Board member, member of the audience or staff may request that an item be placed on the deferred consent agenda for further discussion. One motion will cover all items on the Consent Agenda. The motion to approve will authorize the action or recommendation indicated.

| Approve | 1. | Minutes of the Regular Meeting of December 16, 2020 |
|---------|----|--|
| Approve | 2. | Minutes of the Special Meeting of December 18, 2020 |
| Approve | 3. | Minutes of the Committee Meeting of the Airport Property Development and Leases Committee of January 12, 2021 |
| Approve | 4. | Minutes of the Committee Meeting of the Air Carrier Service, Marketing and Community Relations Committee of January 12, 2021 |
| Approve | 5. | Minutes of the Committee Meeting of the Budget and Finance Committee of January |

Director Sabo requested to pull Consent Agenda Item H.4.

Director Leffel moved to approve Items H.1, H.2, H.3 and H.5. Director Miller seconded the motion. The motion passed unanimously by a roll call vote of 5-0.

I. DEFERRED CONSENT AGENDA - ACTION ITEMS

Director Sabo expressed he was concerned that the minutes of the Air Service Committee meeting were rather abbreviated. He requested the following additions to the minutes:

"Director Sabo requested that on the Noise Report the weather conditions at the time of the complaint be noted to clarify if aircraft were arriving under Visual or Instrument rules.

Director Sabo inquired as to the availability of food and coffee for passengers from the new restaurant operator. Executive Director La Pier informed that on some days, food and coffee were not available from Fly Away Cafe due to virus issues along with unpredictable outbound passenger counts.

Director Sabo requested that staff monitor and report inbound Air Carrier diversions or cancellations due to low ceiling and visibility weather conditions.

Executive Director La Pier informed of the marketing efforts related to new SEA service. Director Sabo suggested that this might be a good time to use print media at The Californian and Carmel Pine Cone to get the word out about this new service.

Regarding new service by Allegiant to Portland, Director Sabo inquired as to whether Allegiant would receive an MRY waiver of fees for this new service. Executive Director La Pier informed that no subsidies would be offered to Allegiant and none were requested."

Director Sawhney stated that she did not recall Executive Director La Pier stating that there were any issues with Fly Away Café food and beverage service due to COVID-19.

Executive Director La Pier clarified that he did not indicate any COVID-19 issues with Fly Away Café.

Director Leffel moved to approve Item H.4, with Director Sabo's additions, aside from the comment about Fly Away Café food and beverage service. Director Miller seconded the motion. The motion passed unanimously by a roll call vote of 5-0.

J. REGULAR AGENDA - ACTION ITEMS

Presentation 1. Oath of Office for Elected Board Members

Item J.1 was presented prior to Item C.

Presentation 2. Overview of Current Instrument Procedure Capabilities on Runway 10R/28L

Chair Cursio introduced Paul Hannah, Lean Engineering.

Mr. Hannah presented the Overview of Current Instrument Procedure Capabilities on Runway 10R/28L. He discussed an overview of IFR approach procedures, the effectiveness of current approaches, the consideration of lower instrument approach minimums and emerging technologies.

No public comments.

The Board discussed Item G.2 and thanked Mr. Hannah for his time and the presentation.

Adopt

3. Resolution No. 1792, A Resolution Approving the FY 2021 Airport Capital Improvement Plan (ACIP); Approve Submittal to the FAA; Authorize the Executive Director to Execute All Supporting Documents

Executive Director La Pier introduced Item G.3, stating that the proposed Resolution was to approve an annual planning document to be provided to the FAA, for their financial planning purposes.

Deputy Director Morello presented Item G.3, expanding on Executive Director La Pier's introduction. She stated that the Airport Capital Improvement Plans allow FAA to navigate and push for funding for Airports within each of the FAA's regions. She listed the projects that are included in the proposed FY 2021 ACIP. She noted that submission to the FAA is required and the Board adopts the ACIP by resolution annually.

No public comments.

The Board discussed Item G.3.

Director Leffel stated that the proposed Resolution No. 1792 was reviewed extensively by Finance Committee and they recommend adoption by the Board.

Director Leffel moved to adopt Resolution No. 1792. Director Miller seconded the motion. The motion passed unanimously by a roll call vote of 5-0.

RESOLUTION NO. 1792

A RESOLUTION APPROVING THE FY 2021 AIRPORT CAPITAL IMPROVEMENT PLAN (ACIP); APPROVE SUBMITTAL TO THE FAA; AUTHORIZE THE EXECUTIVE DIRECTOR TO EXECUTE ALL SUPPORTING DOCUMENTS

WHEREAS, the Monterey Peninsula Airport District owns and operates the Monterey Regional Airport; and

WHEREAS, regular Board meeting updates have included review of the Airfield Safety Enhancement Program for Taxiway "A" Relocation and future Monterey Regional Airport projects and the priorities for same; and

WHEREAS, the Monterey Peninsula Airport District has compiled a list of capital improvement projects in the Airport Capital Improvement Plan (ACIP) that will best serve current and future airport users while maintaining airport facilities; and

WHEREAS, the FY 2021 ACIP includes conceptual projects anticipated to be undertaken in the next five-years as well as multi-phased project components included in the Airfield Safety Enhancement Program for Taxiway "A" Relocation as evaluated in the National Environmental Policy Act (NEPA) Finding of No Significant Impact (FONSI) dated June 8, 2020; and

WHEREAS, the Federal Aviation Administration (FAA) and the California Department of Transportation may provide funds for qualified ACIP projects.

NOW, THEREFORE BE IT RESOLVED BY THE BOARD OF DIRECTORS OF THE MONTEREY PENINSULA AIRPORT DISTRICT THAT: the Executive Director of the District, or his designee, is authorized and directed, for and on behalf of the Monterey Peninsula Airport District, to

submit the attached FY 2021 ACIP to the FAA and funding application(s) in support thereof, and to execute and submit all future documents necessary to implement such ACIP and application(s), including grant agreements and any amendments thereto, and that the District Secretary or Acting District Secretary is authorized to affix thereto the official seal of said District. Such grant agreements and amendments executed by the Executive Director are hereby approved, as though set forth in full.

PASSED AND ADOPTED BY THE BOARD OF DIRECTORS OF THE MONTEREY PENINSULA AIRPORT DISTRICT: This 20th day of January 2021 by the following roll call vote:

AYES: DIRECTORS: Leffel, Miller, Sabo, Sawhney, Chair Cursio

NOES: DIRECTORS: None ABSTAIN: DIRECTORS: None ABSENT: DIRECTORS: None

Presentation 4. Review of Cost Per Enplanement Metric

Executive Director La Pier introduced Item G.4, stating that the item was brought to the Board at the request of Director Sabo.

Deputy Executive Director Bergholz presented Item G.4. He discussed the fees associated with the Cost Per Enplaned Passenger (CPEP) metric and explained how it is calculated and who it is used by.

Executive Director La Pier noted that CPE and CPEP are used interchangeably and added that the Airport has not increased airline rates since 2016.

No public comments.

The Board discussed Item G.4.

Discussion 5. Status of Navy Flying Club

Executive Director La Pier introduced Item G.5. He noted that under the new Navy Flying Club agreement with Del Monte Aviation, the Club would operate out of the hanger that used to be occupied by GEM.

Deputy Executive Director Bergholz stated that the Navy Flying Club has transitioned to the Navy Flying Auxiliary, which is more private and has fewer members. He added that they are in the final stages of clearing out their current facilities and would have the final walk-through of the space at the end of the month.

<u>Public Comment:</u> Matt Wright, General Manager, Monterey Fuel Company, first congratulated Director Cursio on his appointment as Chair. Regarding the Navy Flying Club, he stated that an interim arrangement has been made with the non-profit consisting of past members of the Navy Flying Club. He added that they have been moved to the Southeast ramp with ramp, tiedown and office space. He expressed his interest in the fuel storage tank that was previously under the Navy Flying Club. He noted that he will continue to support the organization, along with all general aviation, at the airport.

The Board discussed Item G.5.

Chair Cursio stated that the Board needed to enter Closed Session at 11:00 AM. He noted that Item K would be addressed after Closed Session.

A break was taken from 10:55 AM until 11:00 AM.

K. BOARD COMMITTEE REPORTS AND ACCEPTANCE OF DEPARTMENT REPORTS

Report on meetings attended by Board Members at Monterey Peninsula Airport District's expense - AB1234.

The board receives department reports which do not require any action by the board.

a. Standing Committees:

Discussions limited to 3 minutes on matters not covered in committee minutes.

| i. | Budget and Finance | Directors Cursio & Leffel |
|------|---|---------------------------|
| ii. | Air Service, Marketing, Community Relations | Directors Sabo & Sawhney |
| iii. | Airport Property Development and Leases | Directors Leffel & Miller |

b. Ad-Hoc Committees:

Discussions limited to 3 minutes.

i. Local Jurisdiction Liaison Directors Leffel & Miller

c. <u>Liaison/Representatives</u>:

Discussions limited to 3 minutes.

| i. | Local Agency Formation Commission | Director Leffel | Alt: Sawhney |
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| ii. | Regional Taxi Authority | Director Cursio | Alt: Leffel |
| iii. | Transportation Agency for Monterey County | Director Sabo | Alt: Cursio |
| iv. | Special Districts Association Liaison | Director Miller | Alt: Leffel |
| ٧. | Association of Monterey Bay Area Governments | E.D. La Pier | Alt: Sabo |

L. CLOSED SESSION

The Board entered into Closed Session at 11:00 AM.

1. **EXISTING LITIGATION** [Government Code section 54956.9(a)]. The Board will meet with the Executive Director and District Counsel to discuss existing litigation: City of Monterey v. Monterey Peninsula Airport District, et al., Monterey County Superior Court, Case No. 20CV002445

M. RECONVENE TO OPEN SESSION

The Board returned to Open Session at 11:57 AM.

Chair Cursio stated that no reportable action was taken during Closed Session.

After reconvening to Open Session, the Board addressed Item K, Board Committee Reports and Acceptance of Department Reports.

N. PENDING REQUESTS FOR FUTURE AGENDA ITEMS

None.

O. DISCUSSION OF FUTURE AGENDAS

Update on Financing Program for Safety Enhancement Project

P. ADJOURNMENT

The meeting adjourned at 12:25 PM.

Minutes Approved at the Meeting of February 17, 2021

Gary Cursio, Chair

ATTEST

Michael La Pier, AAE District Secretary

MINUTES OF THE AIR CARRIER SERVICE - MARKETING - COMMUNITY RELATIONS COMMITTEE MEETING OF THE MONTEREY PENINSULA AIRPORT DISTRICT BOARD OF DIRECTORS

February 9, 2021 - 2:00 PM

SPECIAL AND URGENT NOTICE ELIMINATING IN-PERSON PUBLIC PARTICIPATION AT MONTEREY PENINSULA AIRPORT DISTRICT BOARD MEETINGS

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Members of the public who wish to provide comment on an item on the agenda may do so during the meeting prior to the item being considered by the Board.

A. CALL TO ORDER

The meeting was called to order at 2:02 PM. Director Cursio, Director Sabo and Executive Director La Pier were in attendance.

B. COMMUNICATIONS/ANNOUNCEMENTS/INFORMATIONAL ITEMS

None.

C. PUBLIC COMMENTS

None.

D. REGULAR AGENDA – ACTION ITEMS

Discussion 1. Air Service Update

Executive Director La Pier reviewed with the committee the planning for the first flight to Seattle on Alaska Airlines on Thursday February 11, 2021. He indicated that Mr. Franco Finn of Alaska Airlines would be attending and would be available to the media for comment beginning at 1:00 PM. The first arrival is scheduled for 1:45 PM with a 2:30 PM departure back to Seattle. Director Cursio asked what other plans had been made. La Pier indicated the airport would be decorating the ticket counter area and the gate would be decorated with a balloon arch. Music will be played in the gate area and Mr. Finn would be conducting some games and giveaways for the departing passengers. Alaska and the Airport are assembling a "swag bag" to give to the departing passengers and champagne would be available to the passengers.

La Pier reminded the committee that the United Denver service was to resume that same day. Director Sabo asked questions about that service and the current status of United flights in the market. La Pier indicated that United would be flying its current one flight daily schedule to Los Angeles until further notice and had indicated to him that the entire state of California was performing poorly in terms of passenger traffic and that the schedule would return to a more normal one once the passenger volumes statewide start to recover.

General discussion regarding overall passenger traffic ensued. Director Sabo pointed out that, based on the passenger traffic levels La Pier shared with the committee, it appears we are running about 30% of our normal traffic levels. La Pier agreed; traffic for the month of January experienced a 29% load factor. He further indicated that the entire airport industry had seen a significant downturn in traffic in January and, from the information he had from other airports indicated that most airports had seen traffic pull back to similar load factors as we saw in January.

Discussion 2. Marketing Update

La Pier shared with the committee two television commercials, one promoting the new Seattle service and the other promoting the new Portland service. Director Sabo asked if there were plans for print ads as well. La Pier indicated that we placed a ½ page ad in the Herald AT&T supplement and that plans were underway to place an ad in the Californian and the Pine Cone. He also reported that the social media campaign behind the new destinations was underway.

La Pier informed the committee that the amended budget that will be presented to the full Board includes a marketing investment for the Seattle flight of \$60,000.00 as committed to during the air service development efforts with Alaska. He also indicated that he included \$20,000.00 in the amended budget to promote the new Portland service as well. Director Sabo asked if Allegiant had requested any incentives for the service. La Pier reported that there was initially no request but that Allegiant, upon learning about the airport marketing effort underway, requested that the \$20,000.00 be shared directly with them so they could direct the marketing. La Pier indicated he had declined that request. Director Cursio expressed his concern that doing so would set a bad precedence and he was not in favor of taking that step. The committee and the Executive Director agreed.

Review 3. Passenger Comment Cards

Two passenger comments were received.

Review 4. Noise Complaint Report

The noise complaint report was reviewed by the committee. Director Sabo reported that the new arrangement with FAA Tower and NorCal seemed to be working well as it relates to air carriers but the concern about corporate aircraft remained. He reported that the Pasadera community was pleased with the steps taken. Director Cursio noted that no complaints were received from Pasadera during the month.

Executive Director La Pier indicated that his staff was working closely with the Tower Manager and, in an effort to clarify the approach in use on the ATIS system, the tower was going to begin referring specifically to the Raceway Visual Approach rather than just stating visual approach is in use. The hope is that in doing so pilots would follow the entire published raceway visual approach and its established fix points. In doing so, perhaps the number of corporate aircraft flying over Pasadera in good weather conditions can be managed. Director Sabo expressed his support for that move.

Discussion 5. Future Committee Agenda

Scheduling of the next meeting was deferred.

E. ADJOURNMENT

The meeting adjourned at 3:02 PM.

Minutes Approved at the Meeting of February 17, 2021

Gary Cursio, Chair

ATTEST

Michael La Pier, AAE District Secretary

MINUTES OF THE AIRPORT PROPERTY DEVELOPMENT & LEASES COMMITTEE MEETING OF THE MONTEREY PENINSULA AIRPORT DISTRICT BOARD OF DIRECTORS

February 9, 2021 - 3:00 PM

SPECIAL AND URGENT NOTICE ELIMINATING IN-PERSON PUBLIC PARTICIPATION AT MONTEREY PENINSULA AIRPORT DISTRICT BOARD MEETINGS

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A. CALL TO ORDER

The meeting was called to order at 3:09 PM. Director Cursio, Director Miller and Executive Director La Pier were in attendance.

B. COMMUNICATIONS / ANNOUNCEMENTS / INFORMATIONAL ITEMS

None.

C. PUBLIC COMMENTS

None.

D. REGULAR AGENDA - ACTION ITEMS

Discussion 1. Leasing Activity Review

Executive Director La Pier reviewed the current status of leases with J&J Auto Body as well as Constance Laub with the committee. J&J is now current on rent payments as of the morning of February 9th. Laub is significantly delinquent and has indicated she is unable or unwilling to pay past due rent. A Pay or Quit letter was sent on February 8th, giving her 14 days to correct the past due balance or her lease will be terminated. The Committee inquired about the properties she leases. La Pier explained she leases a hangar and office space in a building owned by the airport on the southeast side of the airport.

La Pier updated the committee on the flooring project for the restaurant. He reported that the new flooring had been approved and, once the contractors' insurance certificate had been received, the flooring project would begin. The restaurant operator hoped to have the new flooring installed within two weeks in the hope that some level of indoor dining would be allowed.

La Pier also updated the committee on the status of the 4 hangar tenants and 8 tie-down tenants currently located on the general aviation ramp in front of the old Navy Flying Club facilities. La Pier reported that new hangars had been offered to the current hangar tenants and that, as a result, the airport hangars were fully occupied. He indicated that efforts were underway to remove hangar tenants that are currently using the hangar for storage only and that, once completed, the hangar would be offered to the tie-down tenant. There was discussion regarding FAA's position relative to the use of

hangars. Director Miller indicated he understood the FAA would allow hangars to be used for purposes other than aircraft storage until such time as an aircraft owner requested hangar space. La Pier indicated that Director Miller's understanding is in fact correct. Since we are at full occupancy and have aircraft owners asking for hangar space, we are beginning the process of removing the storage users to accommodate the aircraft owners.

Discussion 2. Reef Parking

Executive Director La Pier reported to the Committee that the concession agreement with Republic Parking / REEF Parking ends on June 30, 2021. The operator has reached out to begin discussions regarding activating a mutual 5-year option. La Pier reported that he has had discussions with REEF representatives and has indicated he would like to look at other possible options before entering an extension. La Pier indicated he has asked Tim Bergholz to take the lead on exploring the feasibility of the Airport taking over the parking operation as several other airports of similar size have done recently. He reviewed with the committee historical revenues generated by the parking concession that indicated during the period FY16 through FY19, the airport has received an average annual income of \$845,000.00 while Republic / REEF has earned on average of \$465,000.00.

Director Cursio asked about the cost of operation of the parking concession. La Pier indicated that was the primary focus of the investigation that is underway. With some business model changes similar to those at San Jose International Airport, La Pier indicated he was hopeful the operating cost would minimize and a good portion of the revenues earned by Republic / REEF would then become net new revenues to the Airport. Director Miller asked when the investigation was going to be complete. La Pier indicated he thought it might take a month or so to complete the analysis.

Discussion 3. Schedule Next Meeting

Scheduling the next meeting was deferred.

E. ADJOURNMENT

The meeting adjourned at 4:02 PM.

Minutes Approved at the Meeting of February 17, 2021

Gary Cursio, Chair

ATTEST

Michael La Pier, AAE District Secretary

MINUTES OF THE BUDGET & FINANCE COMMITTEE MEETING OF THE MONTEREY PENINSULA AIRPORT DISTRICT BOARD OF DIRECTORS

February 10, 2021 - 1:30 PM

SPECIAL AND URGENT NOTICE ELIMINATING IN-PERSON PUBLIC PARTICIPATION AT MONTEREY PENINSULA AIRPORT DISTRICT BOARD MEETINGS

Due to the directives contained in the Governor's Declarations of Emergency for the State of California (Executive Orders N-25-20 and N-29-20) and the Governor's Stay at Home Order (Executive Order N-33-20), the Board of Directors of the Monterey Peninsula Airport District is required to limit in-person attendance at the upcoming Board Committee meeting. Members of the public may utilize alternative measures established by the Monterey Peninsula Airport District to listen to Board meeting and/or to communicate your opinions to the Board Members. To participate in the Board meeting via Zoom video conference, please visit www.zoom.us/join and enter the following Meeting ID: 825 1984 8191. The password for this meeting is: 20210208. If you do not have access to the internet, you may also participate telephonically by calling (253) 215-8782 and entering the same Meeting ID and password.

Members of the public who wish to provide comment on an item on the agenda may do so during the meeting prior to the item being considered by the Board.

A. CALL TO ORDER

Finance Committee Meeting of the Board of Directors was called to order at 1:30 PM. Director Leffel and Director Sawhney, Executive Director La Pier, Deputy Director Strategy and Development Morello and Deputy Executive Director of Finance and Administration Bergholz were present.

The following documents were presented to the Budget and Finance Committee members:

- 2801 Monterey Salinas Highway Properties Acquisition
- Resolution No. 1793, A Resolution of the Monterey Peninsula Airport District Amending Resolution Nos. 1774 and 1775, Related to CARES Act Relief for Tier 1 and Tier 2 Airport Tenants
- Resolution No. 1794, A Resolution Authorizing and Approving an Amendment to Resolution No. 1777, the Fiscal Year 2021 Salary Schedule, Listing Salary Ranges for the Monterey Peninsula Airport District
- Resolution No. 1795, A Resolution Amending Resolution No. 1778 and Approving the Amended Operating Budget of the Monterey Peninsula Airport District for Fiscal Year Ending 2021
- December 2020 Financial Statements
- December 2020 Financial Statement Variance Analysis
- December 31, 2020 Accounts Receivable Aged Invoice Report
- December 31, 2020 CARES Act Summary

B. COMMUNICATIONS / ANNOUNCEMENTS / INFORMATIONAL ITEMS

None.

C. PUBLIC COMMENTS

None.

D. REGULAR AGENDA – ACTION ITEMS

Discuss 1. 2801 Monterey Salinas Highway Properties Acquisition

Staff presented a summary of the current tenants, current lease terms with extension options, LTD financial performance through December 31, 2020 and estimated forecast of gross rents if the tenant lease options are executed.

Discuss 2. Rent Abatement Program (Resolution No. 1793)

Staff presented an analysis of the current approved District abatement program and discussed the forecasted slow growth in Q1 and Q2 of 2021. Staff recommends extension of the current abatement program from March 1, 2021 through May 31, 2021. A staff report and Resolution 1793 were shared with the committee. Directors reviewed analysis, staff report and resolution and suggested changes. Additionally, the Committee agreed to recommend the abatement program for approval.

Discuss 3. Resolution No. 1794, A Resolution Authorizing and Approving an Amendment to Resolution No. 1777, the Fiscal Year 2021 Salary Schedule, Listing Salary Ranges for the Monterey Peninsula Airport District

Staff presented Resolution 1794 an amendment to the Fiscal Year 2021 Salary Schedule to include the approved Superintendent of Field Operations (approved on December 14, 2020) position and salary range. Directors reviewed staff report and Resolution 1794 and suggested clarification on the fiscal impact. Committee to recommend approval to the Board.

Discuss 4. Resolution No. 1795, A Resolution Amending Resolution No. 1778 and Approving the Amended Operating Budget of the Monterey Peninsula Airport District for Fiscal Year Ending 2021

Staff presented Resolution 1795 an amendment to the Fiscal Year 2021 Operating Budget to include the abatements outlined in Resolution 1793 and other expense adjustments expected for the remainder of Fiscal Year 2021. Directors reviewed staff report and Resolution 1795.

Review 5. FYTD 2021 Financial Statements

The COVID-19 health emergency that began to surge again in November did have an impact on aviation travel in December. December commercial airline enplanements decreased at 14.8% month over month, general aviation landings are about 74% of prior year landings and travel related concessions were lower but stable. Airport customers and tenants continue to adjust to new shelter in place orders and travel safety requirements under the pandemic and the industries COVID-19 safety policies and practices continue.

The Airport filed a \$409.1K Corona Virus Aid, Relief, and Economic Security (CARES) Act reimbursement request for December. The Airport practice is to only draw funds when cash outflows exceed cash inflows from operations, district capital improvements and debt services. As of December 30, total CARES Act reimbursement requests submitted are \$3.55M and the balance available is \$9.11M.

December 2020 combined Airport operating revenues are \$517.6K which is \$66.6K (11.4%) lower than budget (\$584.1K). The December unfavorable revenue variance is attributed to changes projected in the June 2021 budget. By November 1st the Airport hoped Commercial Airline travel would have improved, and tenant abatements could be decreased or cancelled. In November, the Board of Directors extended the tenant abatements with some modifications until February 29, 2021. Fortunately,

there is increasing stability in Commercial, General Aviation and Concession revenues. Most of the businesses operating in the Non-Aviation and Other Operating continue to operate with near normal revenues.

The December revenue variance came from the following:

- Commercial Aviation (CA) fees in December are over budget (\$46.8K actual vs \$31.7K budget) by \$15.1K or 47.8%. Aircraft landing volumes (201) are over budget (159) by 42 landings. In December, commercial airlines revenue generating enplanements decreased slightly from 7,160 in November to 6,102 passengers.
- General Aviation (GA) operating revenues for December (\$107.7K) are \$2.3K or 2.2% higher than budget (\$106.9K). This favorable GA revenue variance resulted from higher GA Landing (\$10.1K) and Fuel Flowage (\$16.6K) fees that were slightly offset by lower FBO abated rents and hangar fees (\$24.3K).
- In December combined TCP permits, Taxi Permits/Trips, TNC Trips, Terminal Concessions, Rental Car and Parking Concessions (Concessions) revenues (\$55.8K) are \$29.9K or 115.7% higher than budget (\$25.9K). Beginning November 2020 Rental Car and Parking minimum annual guarantees were included in the budget (\$12.8K). Overall Concession revenues have been performing better than expected even with the 71.6% decrease in enplanements and deplanements. Rental car revenues are operating at about 56% of prior year levels.
- December Non-Aviation Tenant revenues (\$174.6K) are lower than budget (\$180.0) by \$5.4K or 2.9%. Most of the variance came from Tarpy's rent abatement (\$10.3K) that was partially extended to February 28, 2021. Tarpy's abatement was partially offset by improved RV rents, MHSS fees and higher office rents (\$4.9K).
- December Other Operating Revenues (\$98.1K) are higher than budget (\$87.6K) by \$10.6K or 12.1%. The favorable variance resulted from a higher Monterey County property tax allocation (\$3.9K) tenant utilities chargebacks (\$6.2K) and higher tenant parking passes and badges (\$0.7K) which were offset by other small variances (\$0.9K).

December operating expenses (\$595.5K) are under budget (\$650.9K) by \$55.4K or 8.5%. The expense variance came from the following:

- Salary & Wages and Employer Payroll Tax (Wages) Expenses (\$134.8K) for December are lower than budget (\$156.2K) \$21.4K or 13.7%. The lower Wages expense came from vacations taken by employees in December (\$8.0K), the vacant Operations Supervisor position (\$5.5K) and P&D request for capital labor reimbursements (\$7.8K).
- Employer Benefit Expenses (\$112.3K) for December are lower than budget (\$118.6K) by \$6.4K or 5.3%. The variance is the result of lower CalPERS retirement expenses (\$3.0K), savings from prepaying the FY 21 CALPERS UAL expense (\$2.7K) and other small differences.
- Personnel Related Expenses (\$1.6K) for December are under budget (\$6.8K) by \$5.2K or 76.2%. The favorable variance comes from lower Dues and Subscriptions (\$1.0K) and lower Travel & Business Entertainment related expenses (\$6.1K) that was offset by small variances (\$0.9K).

- Business Related Expenses (\$24.7K) for December are under budget (\$27.0K) \$2.3K or 8.6%.
 All of the favorable variance comes from lower Administrative Meetings / Employee Relations expenses.
- Expendable/Consumable Supplies & Materials expenses (\$2.1K) for December are under budget (\$12.2K) by \$10.1K or 83.1%. This favorable expense variance resulted from lower expenses in all supplies categories.
- Repair & Maintenance expenses (\$9.8K) for December are under budget (\$35.2K) by \$25.4K or 72.1%. This favorable expense variance resulted from lower Airfield Repair & Maintenance (\$12.7K), Terminal Space Repairs (\$0.3K), Rental Space Repairs and Maintenance (\$3.2K), Landscape & Grounds Repair & Maintenance (\$5.1K), General Repairs & Maintenance (\$1.0K), District Vehicle Repair & Maintenance (\$3.1K).
- Outside Services expenses (\$220.7K) for December are lower than budget (\$224.9K) by \$4.2K or 1.8%. Most of the variance comes from luggage belt repairs that were delayed (\$3.5K).
- Professional Service expenses (\$36.3K) for December are over budget (\$23.7K) by \$12.4K or 52.2%. The unfavorable variance comes from Audit Fees that were billed in December but budgeted in November (\$4.0K), higher Other Legal Fees from the CEQA Amendment lawsuit (\$16.2K) that are offset by lower Architect & Engineer expenses (\$1.0K), Computer / LAN & IT expenses (\$2.5K), Datawest Tech support fees(\$1.6K) and Human Resources contract expenses (\$2.5K).
- Marketing related expenses (\$18.9K) for December are over budget (\$11.7K) by \$7.2K or 61.4%. Most of the variance resulted from higher Marketing Expenses (\$13.2K) for commercials and advertising that were offset by lower Public Relations (\$1.0K) and Air Service (\$5.0K).
- Combined Utilities expenses for December (\$29.6K) are materially on budget (\$29.5K).

December proportionally lower revenues and operating expenses resulted in an operating loss of \$77.9K which is \$11.2K higher than the budgeted loss of \$66.8K. FYTD the operating loss is \$1.07M which is \$869.5K lower than budgeted loss of \$1.94M.

Review 6. Variance Analysis - MTD and YTD

Revenues:

CA Landing Fee
GA Landing Fee
Terminal Space Rent
Terminal Concessions
TNC Permits & Trip Fees
Rental Car Concessions
Parking Concession
FBO Rents
GA Fuel Flowage Fees
Hangar Rents
Facility / Space Rents
Office Space Rental Revenue
Property Tax Allocation
Utility Charges

Expenses:

Finance & Administration:

Salaries & Wages
CalPERS Retirement
Administrative Meetings / Employee Relations
Annual Audit / Accounting
Administration & Finance
Administration & Finance
Human Resources
Other Legal Services

Various unbudgeted legal challenges are increasing expenses and will be included in this account. Current FYTD charges include Cole Huber, Gatzke Dillon & Balance LLP and Anthony Lombardo & Associates services.

Marketing Air Service Development

Planning & Development:

Salary & Wage Reimbursement

The P&D budget includes \$1.0K for monthly Salary & Wage Reimbursements. In December P&D submitted labor reimbursements totaling \$7.8K for the Infield Safety Improvement Construction project 2019-01.

Maintenance & Custodial Services:

Salaries & Wages Computer / LAN & IT

Airport Operations:

Computer / LAN & IT Environmental

Police Department:

None

ARFF / Fire Services:

District Vehicle Repair & Maintenance

Board of Directors:

Seminars & Conferences

Office Rental Property:

Rental Space Repair & Maintenance

Other / Contract Services

Other Income and Expense:

Grants - FAA Grants - FAA CARES ACT Passenger Facility Charges

There were no additional questions on revenues or expenses.

Review 7. Accounts Receivable Aged Invoice Report

The accounts receivable balance on December 31, 2020 is \$248K. This balance is 29.9% lower than November 30, 2020 balance of \$355K and 43.5% lower than the \$440K balance on December 31, 2019. The net accounts receivable balance over 60 days old on December 31, 2020 is \$8.4K. As of January 26, 2021, the over 60 days balance is a credit of \$32.1K and the accounts receivable balance is \$102.1K.

The following customer accounts receivables were reviewed and discussed: Allegiant Air, Del Monte Aviation, Hertz, J & J Auto Body, Constance Laud, Monterey Airpark Associates, MRY Hospitality Group and Swift Air LLC.

E. ADJOURNMENT

The meeting adjourned at 4:15 PM.

Minutes Approved at the Meeting of February 17, 2021

Gary Cursio, Chair

ATTEST

Michael La Pier, AAE District Secretary

AGENDA ITEM: G-1 **DATE**: February 17, 2021

TO: Board of Directors

FROM: Michael La Pier, Executive Director

Scott E. Huber, District Counsel

SUBJ: Resolution No. 1793, A Resolution of the Monterey Peninsula Airport District

Amending Resolution Nos. 1774 and 1775, Related to CARES Act Relief for Tier 1 and

Tier 2 Airport Tenants beginning March 1, 2021 and ending on May 21, 2021

BACKGROUND. As a result of the COVID-19 pandemic, the Coronavirus Aid, Relief and Economic Security Act ("CARES Act") was passed and signed into law. The CARES Act provides grants for airports with commercial airline service, to enable the commercial airports to remain self-sufficient. The CARES Act, among other things, is intended to provide relief to certain air travel related companies and tenants due to the reduced revenues resulting from the pandemic related reduction in commercial air travel. The CARES Act enables airports to postpone and abate rent for aviation related tenants in some circumstances.

On April 15, 2020, the Board of Directors (Board) approved Resolution No. 1772, which authorized the Airport to receive designated funds from the CARES Act for utilization by the Airport pursuant to FAA authorized purposes, one of which is to assist tenants with rent relief of some type. The FAA has issued an informational document titled *Information for Airport Sponsors Considering COVID-19 Restrictions or Accommodations*, which specifically addresses the potential for rent abatement for aviation-related users at commercial airports. The proposed rent abatement complies with the FAA guidelines.

The Board adopted Resolution No. 1774 on May 13, 2020 related to the abatement of rents for Tier 1 aviation related tenants. The approved aviation related tenants' abatements would begin May 1, 2020 and end October 31, 2020. Additionally, for restaurant related Tier 1 tenants, the rent abatement would begin April 1, 2020 and end October 31, 2020, based upon current economic conditions.

The Board adopted Resolution No. 1775 on May 28, 2020 for the abatement of rent for Tier 2 FBO aviation related tenants. The approved aviation related tenants' abatements would begin May 1, 2020 and end October 31, 2020.

The estimated total of Resolution No. 1774 Tier 1 and Resolution No. 1775 Tier 2 abatements is approximately \$1,095,651.

In October, the pandemic continued to impact commercial air travel and Tier 1 and Tier 2 airport tenants. On October 14, 2020, the Monterey Peninsula Airport Board approved an extension of the Tier 1 and Tier 2 abatements from November 1, 2020 to February 28, 2021. The totals of these abatements were estimated to be \$648,360.

DISCUSSION. In December, the commercial airline industry continued to forecast slow growth in the first and second quarters of 2021. Tenant sales and traveler counts were analyzed, and the airport staff recommends continuation of the abatements from March 1, 2021 to May 31, 2021 with modifications. The estimated total of the abatement extensions is approximately \$322,194.

In the event that economic conditions improve, the Executive Director requests the authority to terminate the rent abatement before the May 31, 2021 end date. The abatements will be reanalyzed in May 2021 to determine whether any extension of the rent abatement is warranted. If any extension is warranted, this matter would come back to the Board for further action.

BUDGET EFFECT. The effect of the March 1, 2021 to May 31, 2021 extended Tier 1 and Tier 2 tenant abatements will be an operating income decrease of approximately \$322,620 for fiscal year 2021, and the estimated total of all abatements through May 31, 2021 is \$2,066,205.

RECOMMENDATION. Adoption of Resolution No. 1793, A Resolution of the Monterey Peninsula Airport District Amending Resolution Nos. 1774 and 1775, Related to CARES Act Relief for Tier 1 and Tier 2 Airport Tenants from March 1, 2021 and ending May 31, 2021.

ATTACHMENTS.

Resolution No. 1793

Abatement Presentation - Tenant Rents and Concessions

RESOLUTION NO. 1793

A RESOLUTION OF THE MONTEREY PENINSULA AIRPORT DISTRICT AMENDING RESOLUTION NOS. 1774 AND 1775, RELATED TO CARES ACT RELIEF FOR TIER 1 AND TIER 2 AIRPORT TENANTS

- **WHEREAS**, the Monterey Peninsula Airport District operates the Monterey Regional Airport to provide aviation and transportation services to the general public; and
- **WHEREAS**, on March 17, 2020, the County Public Health Officer issued a shelter in place order which defined certain activities as "essential businesses" and which required restaurants to cease and desist all dine-in restaurant services; and
- **WHEREAS**, on March 21, 2020, the President issued a Federal Declaration of Emergency due to the Coronavirus (COVID-19) pandemic; and
- WHEREAS, On March 27, 2020, the Congress passed the Coronavirus Aid, Relief and Economic Security Act ("CARES Act") and the President signed the CARES Act into law. The CARES Act provides grants for airports with commercial airline service, among other forms of relief for small businesses, which enables airports to postpone and abate rent for aviation related tenants in some circumstances; and
- **WHEREAS**, On April 15, 2020, the Board of Directors approved Resolution No. 1772, which authorized the Airport to receive designated funds from the CARES Act for utilization by the Airport pursuant to FAA authorized purposes; and
- **WHEREAS**, On April 4, 2020, the FAA released an informational document titled *Information* for Airport Sponsors Considering COVID-19 Restrictions or Accommodations, which specifically addresses the potential for rent postponement and abatement for aviation-related users at commercial airports; and
- **WHEREAS**, based upon the FAA guidance, the abatement of certain rent is appropriate for Tier 1 and Tier 2 Airport tenants, which are those tenants who provide services directly to commercial airport customers, including airlines, rental car companies, air terminal tenants, and restaurant/gift shop tenants; and
- **WHEREAS**, on May 13, 2020 the Board of Directors approved Resolution No. 1774 for rent abatements to Tier 1 Aviation Related Tenants from May 1, 2020 through October 31, 2020 and for restaurant related Tier 1 tenants, the rent abatement eligibility from April 1, 2020 through October 31, 2020, based upon current economic conditions; and
- **WHEREAS**, on May 28, 2020 the Board of Directors approved Resolution No. 1775 for rent abatements to Tier 2 FBO Tenants from May 1, 2020 through October 31, 2020; and

WHEREAS, on October 14, 2020 the Board of Directors approved an extension of rent abatements for Tier 1 and Tier 2 Tenants beginning November 1, 2020 and ending February 28, 2021 with some modifications.

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF DIRECTORS OF THE MONTEREY PENINSULA AIRPORT DISTRICT that the Executive Director, or a designee, is authorized to abate rent for Tier 1 and Tier 2 aviation related tenants from March 1, 2021 through May 31, 2021. In the event that the economic conditions materially improve, the Executive Director is authorized to discontinue prior to May 31, 2021 the abatement of rent.

ADOPTED BY THE BOARD OF DIRECTORS OF THE MONTEREY PENINSULA AIRPORT DISTRICT: This 17th day of May 2021 by the following roll call vote:

AYES: DIRECTORS: NOES: DIRECTORS: ABSTAIN: DIRECTORS: ABSENT: DIRECTORS:

Signed this 17th day of February 2021

Gary Cursio, Chair

ATTEST

Michael La Pier District Secretary



Abatement Presentation Tenant Rents and Concessions February 2021

Monterey Peninsula Airport District Tenant Abatements Review May 1, 2020 through 02-28-2021

| Tenant Type | Abatement Type | Abatement % May-20 to Oct-20 | Abatement % Nov-20 to Feb-21 | Total FYTD Abatements | |
|----------------------|-----------------|------------------------------|------------------------------|-----------------------|-----------|
| Airlines | Terminal Rent | 100% | 100% | \$ | 961,100 |
| Rental Car | Terminal Rent | 100% | 75% | \$ | 260,073 |
| Airport Restaurant * | MAG | 100% | 100% | \$ | 50,000 |
| Airport Gift Shop | MAG | 100% | 100% | \$ | 11,650 |
| Tarpy's * | Rent | 100% | 75% | \$ | 125,948 |
| Republic Parking | MAG | 100% | 100% | \$ | 72,500 |
| FBOs | Rent | 50% | 25% | \$ | 228,740 |
| LAMAR Advertising | MAG | 100% | 100% | \$ | 34,000 |
| Total Abatements thi | ough 02-28-2021 | | | \$ | 1,744,011 |

^{*} Restaurant tenants provided retroactive rent abatements to April 1, 2020 due Monterey County Health Departments order to cease operations.

Abatements in effect through February 2021

TSA 2020 vs 2019 Traveler Throughput

| Date | 2020 Traveler Throughput | 2019 Traveler Throughput | % Chg. 20 vs 19 |
|--------|-----------------------------|-----------------------------|-----------------|
| Dec-20 | 26,391,765 | 70,219,363 | 37.6% |
| Nov-20 | 25,512,987 | 68,787,654 | 37.1% |
| Oct-20 | 25,636,496 | 72,096,495 | 35.6% |
| Nov-20 | 25,512,987 | 68,787,654 | 37.1% |
| Aug-20 | 21,708,071 | 74,776,010 | 29.0% |
| Jul-20 | 20,740,781 | 79,511,968 | 26.1% |
| Jun-20 | 14,481,802 | 76,619,900 | 18.9% |
| May-20 | 7,165,829 | 74,499,253 | 9.6% |
| Apr-20 | 3,287,008 | 70,124,591 | 4.7% |
| Mar-20 | 35,139,502 | 72,680,065 | 48.3% |
| Total | 263,482,790 | 785,252,279 | 33.6% |

TSA Industry-wide passenger traffic - March to December 2020 (domestic only)

TSA FY21 Q2 average is 36.7% 2020 vs. 2019

TSA Mar to Dec 2020 average is 33.6% 2020 vs. 2019

| MRY | hput | | |
|--------|-----------------------------|-----------------------------|-----------------|
| | | | |
| Date | 2020 Traveler Throughput | 2019 Traveler Throughput | % Chg. 20 vs 19 |
| Dec-20 | 6,245 | 19,749 | 31.6% |
| Nov-20 | 7,389 | 19,906 | 37.1% |
| Oct-20 | 8,150 | 21,737 | 37.5% |
| Sep-20 | 6,936 | 21,440 | 32.4% |
| Aug-20 | 6,108 | 22,675 | 26.9% |
| Jul-20 | 5,789 | 22,675 | 25.5% |
| Jun-20 | 3,624 | 22,325 | 16.2% |
| May-20 | 1,718 | 21,229 | 8.1% |
| Apr-20 | 673 | 19,640 | 3.4% |
| Mar-20 | 9,049 | 17,928 | 50.5% |
| Total | 55,681 | 209,304 | 26.6% |

MRY passenger traffic -March to December 2020 (domestic only)

MRY FY21 Q2 average is 35.5% 2020 vs. 2019

MRY Mar to Dec 2020 average is 26.6% 2020 vs. 2019

TSA and MRY Throughput comparisons assist in evaluating Marketing activities

| MRY 2020 vs 2019 Airline Traveler Throughput | | | | | | | | |
|--|--------|----------|-----------|---------|---------|--|--|--|
| | | | | | | | | |
| Date | Alaska | American | Allegiant | United | Total | | | |
| Total FY 2020 | 8,275 | 46,138 | 7,000 | 27,174 | 88,587 | | | |
| Airline CY20 % | 9.3% | 52.1% | 7.9% | 30.7% | 100.0% | | | |
| | | | | | | | | |
| Total FY 2019 | 21,223 | 90,721 | 14,164 | 100,803 | 226,911 | | | |
| Airline CY19 % | 9.4% | 40.0% | 6.2% | 44.4% | 100.0% | | | |
| | | | | | | | | |
| % Chg. | -61.0% | -49.1% | -50.6% | -73.0% | -61.0% | | | |
| | | | | | | | | |

Current abatement of 100% of terminal space rental

Airline Terminal Space Rental Abatements

| | Rei | nts 100% | Rent @ 75% | | Total \$ | | tal \$ as of |
|-----------|----------|---------------------|------------|--------|----------|----------|--------------|
| Airline | <i>I</i> | <mark>\bated</mark> | Abatement | | | 0 | 2-28-21 |
| American | \$ | 40,743 | \$ | 30,557 | | \$ | 407,430 |
| Alaska | \$ | 15,626 | \$ | 11,720 | | \$ | 156,260 |
| Allegiant | \$ | - | \$ | - | | | 0 |
| United | \$ | 39,741 | \$ | 29,806 | | \$ | 397,410 |
| Total | \$ | 96,110 | \$ | 72,083 | | \$ | 961,100 |
| | | | | | | <u> </u> | |

Recommend reducing abatement from 100% to 75% effective
March 1, 2021 or 50% recovery

| | Rental Car Concessions Paid 2019 vs 2020 | | | | | | | |
|-------------------|--|----------------------------|--------------------------------|------------------------------------|------------------------|---|--------------|--|
| Year | AVIS (MAG \$1,100) | BUDGET (MAG \$1,100) | ENTERPRISE (MAG \$1,200) | GO RENTALS (Gitbin) (NO MAG) | HERTZ (MAG \$1,100) | NATIONAL (Alamo) (MAG \$1,100) | TOTALS | |
| Total 2019 | 210,004.54 | 182,518.77 | 226,376.75 | 102,188.06 | 349,563.58 | 286,264.89 | 1,356,916.59 | |
| | | | | | | | | |
| Total 2020 | 131,279.47 | 110,204.99 | 155,100.45 | 64,325.07 | 149,716.06 | 114,573.39 | 725,199.43 | |
| Chg. % | -37.5% | -39.6% | -31.5% | -37.1% | -57.2% | -60.0% | -46.6% | |

| Rental Car Rent Monthly Abatements | | | | | | | | | | | |
|------------------------------------|----|--------|--|----------------------|--------|--|----------------------|--------|----------------------|----|---------|
| Agency | | Rents | | 50% Rents Abatements | | | 75% Rents Abatements | | Total as of 02-28-21 | | |
| Avis | \$ | 4,749 | | \$ | 2,375 | | \$ | 3,562 | | \$ | 42,741 |
| Budget | \$ | 5,323 | | \$ | 2,662 | | \$ | 3,992 | | \$ | 47,907 |
| Enterprise | \$ | 3,676 | | \$ | 1,838 | | \$ | 2,757 | | \$ | 33,084 |
| Hertz | \$ | 7,968 | | \$ | 3,984 | | \$ | 5,976 | | \$ | 87,912 |
| National | \$ | 5,381 | | \$ | 2,691 | | \$ | 4,036 | | \$ | 48,429 |
| Total | \$ | 27,097 | | \$ | 13,549 | | \$ | 20,323 | | \$ | 260,073 |
| | | | | | | | | | | | |

Current abatement of all terminal space rents. No abatement of QTA rents

Recommend 50% abatement effective March 1, 2021 or 50% recovery

Continued abatement contingent upon receipt of all QTA rents

Abatements reconsidered in May

Restaurant and Other Concessions Gross Sales (Jul to Dec)

| Month | Terminal Restaurant/Café | | Terminal Vending | | | Gift Shop | | Lamar Advertising | | |
|--------------|-----------------------------|-----------|---------------------|---------|--|--------------|----------|----------------------|----|----------|
| Total-2019 | \$ | 883,960 | \$ | 14,593 | | \$ | 159,961 | | \$ | 108,155 |
| Total-2020 | \$ | 253,345 | \$ | 5,210 | | \$ | 70,114 | | \$ | 85,561 |
| Change \$ | \$ | (630,614) | \$ | (9,382) | | \$ | (89,847) | | \$ | (22,593) |
| Change % | | -71.3% | | -64.3% | | | -56.2% | | | -20.9% |
| MAGs | \$ | 5,000 | | | | \$ | 1,090 | | \$ | 3,400 |
| Concession % | 5% | | | 5% | | 13% | | 35% to 44% | | |
| | | | | | | | | | | |

| Restaurant & Other Concession MAG Abatements and Concessions Paid | | | | | | | | | | | |
|---|----|-----------------------------|----|---------------------|--|--------------|-------|--|-------|--------|--|
| Month | | Terminal Restaurant/Café | | Terminal Vending | | Gift Shop | | | Lamar | | |
| MAGs | \$ | 5,000 | | | | \$ | 1,090 | | \$ | 3,400 | |
| | | | | | | | | | | | |
| Total-2020 | \$ | 40,000 | \$ | - | | \$ | 8,720 | | \$ | 27,200 | |
| | | | | | | | | | | | |
| Concessions Paid | \$ | - | \$ | - | | \$ | 6,586 | | \$ | 35,710 | |

Current abatement of MAG only.
Percentage concessions still applies

Recommend abatement of MAG through May 2021 with the following changes-

- Remove Lamar's abatement
- Reduce Gift Shop abatement to 75%
- Continue Restaurant abatement at 100% through May per contract

Abatement to be reconsidered in May



Reef/Republic Parking Gross Concessions, MAG Abatements Month **Gross Concession** Abatement Remittance Con % Jan-20 67% 106,352 \$0.00 \$71,008.98 \$ Feb-20 105,866 \$0.00 \$70,976.18 67% Mar-20 \$0.00 \$31,404.86 53% 59,272 Apr-20 \$ 0% 5,506 \$0.00 \$7,250.00 May-20 \$ \$ 11,827 (7,250)Jun-20 21,273 \$ (7,250)\$ 20% 4,361 Jul-20 \$ 26,633 (7,250)7,964 30% \$ Aug-20 \$ 27,794 (7,250)8,708 31% Sep-20 35,028 (7,250)13,947 40% Oct-20 \$ \$ 41,982 (7,250)19,062 45% Nov-20 44% 39,948 (7,250)17,417 \$ \$ Dec-20 \$ 36,968 (7,250)9,953 27% \$ **Total** (58,000)518,448 262,052 51% **MAGs** \$ 7.250 **Concession %** 15,500 0% of the first \$15,500 \$ 15,000 70% of > \$15,500 but not exceeding \$30,000 15,000 75% of > \$30,000 but not exceeding \$45,000 \$ 15,000 80% of > \$45,000 but not exceeding \$60,000 39,732 85% of > \$60,000 \$ 100,232 < Gross Sales

Current abatement of MAG only. Commission still applies

Recommend removal of Abatement effective March 1, 2021

| | Tarpy's | Re | ents | and Abat | er | nen | ts @ 100 | % | and | d 75% | | |
|--------|---------------|----|------|--------------|----|-------|------------|---|-----|------------|----|-----------|
| | | | | | | | | | | | | |
| Month | Total Rent | | - | Tarpy's Rent | | Subte | enant Rent | | | Abatements | | Rent Paid |
| Jan-20 | \$ 20,229 | | \$ | 13,944 | | \$ | 6,285 | | \$ | - | \$ | 20,229 |
| Feb-20 | \$ 20,229 | | \$ | 13,944 | | \$ | 6,285 | | \$ | - | \$ | 20,229 |
| Mar-20 | \$ 20,229 | | \$ | 13,944 | | \$ | 6,285 | | \$ | - | \$ | 20,229 |
| Apr-20 | \$ 20,229 | | \$ | 13,944 | | \$ | 6,285 | | \$ | (13,944) | \$ | 6,285 |
| May-20 | \$ 20,229 | | \$ | 13,944 | | \$ | 6,285 | | \$ | (13,944) | \$ | 6,285 |
| Jun-20 | \$ 20,229 | | \$ | 13,944 | | \$ | 6,285 | | \$ | (13,944) | \$ | 6,285 |
| Jul-20 | \$ 20,229 | | \$ | 13,944 | | \$ | 6,285 | | \$ | (13,944) | \$ | 6,285 |
| Aug-20 | \$ 20,229 | | \$ | 13,944 | | \$ | 6,285 | | \$ | (13,944) | \$ | 6,285 |
| Sep-20 | \$ 20,229 | | \$ | 13,944 | | \$ | 6,285 | | \$ | (13,944) | \$ | 6,285 |
| Oct-20 | \$ 20,229 | | \$ | 13,944 | | \$ | 6,285 | | \$ | (13,944) | \$ | 6,285 |
| Nov-20 | \$ 20,229 | | \$ | 13,944 | | \$ | 6,285 | | \$ | (10,458) | \$ | 9,771 |
| Dec-20 | \$ 20,229 | | \$ | 13,944 | | \$ | 6,285 | | \$ | (10,458) | \$ | 9,771 |
| Total | \$ 242,748 | | \$ | 167,324 | | \$ | 75,424 | | \$ | (118,521) | \$ | 124,227 |
| | | | | | | | _ | | | | | |

Tarpy's is required to remit subtenant rents as part of the abatement program. Only direct rents are eligible for rent abatement

Recommend continued 50% abatement of rent for Tarpy's through May 2021

FBO Jet A and AvGas Fuel Sales Comparative Data Jul to Dec for FY20 and FY21 **Airlines** MAA **AvGas DMA DMA** MAA Jet A Jet A Jet A **AvGas Total** Total **Avgas** exempt FY 2021 Fuel Sales JUL 56,276 71,157 103,080 230.513 12,010 8,767 3,243 **AUG** 65,888 7,416 69,194 109,659 2,608 244,741 10,024 SEP 77,227 69,414 115,608 2,146 262,249 9,498 7,352 **OCT** 7,835 322,442 10,479 102,087 86,391 133,964 2,645 NOV 9,398 80,351 7,795 78,287 109,436 1,603 268,074 DEC 6,978 86,935 201,646 8,310 42,573 72,138 1,332 59,718 Total 424,402 46,142 446,581 658,682 13,576 1,529,665 FY 2020 Fuel Sales JUL 74,411 8,578 286,839 121,472 4,062 482,722 12.640 AUG 10,799 245,189 230,167 648,444 173,088 3,879 14,678 SEP 102,131 10,992 147,014 457,723 15,631 208,578 4,639 OCT 128,042 10,067 520,913 12,313 197,511 195,360 2,246 NOV 8,412 117,773 11,614 73,279 194,339 3,202 385,391 DEC 63,037 5,227 171,689 110,266 1,299 344,992 6,526 Total 613,988 54,075 1,304,145 922,052 19,328 2,840,185 73,402 (189,586)Change \$ (7,933)(857,564)(263,370)(5,752)(1,310,520) (13,684)Change % -30.9% -14.7% -65.8% -28.6% -29.8% -46.1% -18.6%

FBO Jet A and AvGas fuel sales are a primary income source for operations.

Jet A and AvGas combined sales at MRY are down 45.4%

Commercial Airline Jet A sales are having the biggest impact and are down 65.8%

| Fixed Base Op | erat | tor | Rents an | d Ab | ate | ments @ 50 |)% a | nd 2 | 25% |
|-----------------------------|------|-----|----------|------------------------|-----|------------|------|-------------------|---------|
| | | | | Monterey Jet Center | | - | | otal FBO Rents | |
| | | | | | | | | | |
| Contract Rents * | | \$ | 32,602 | | \$ | 24,863 | | \$ | 57,465 |
| Months- May to Dec | | \$ | 8 | | \$ | 8 | | \$ | 8 |
| Total Contract Rents | | \$ | 260,816 | | \$ | 198,904 | | \$ | 459,720 |
| Abatements | | | | | | | | | |
| May-20 | | \$ | 16,301 | | \$ | 12,432 | | \$ | 28,733 |
| Jun-20 | | \$ | 16,301 | | \$ | 12,432 | | \$ | 28,733 |
| Jul-20 | | \$ | 16,301 | | \$ | 12,432 | | \$ | 28,733 |
| Aug-20 | | \$ | 16,301 | | \$ | 12,432 | | \$ | 28,733 |
| Sep-20 | | \$ | 16,301 | | \$ | 12,432 | | \$ | 28,733 |
| Oct-20 | | \$ | 16,301 | | \$ | 12,432 | | \$ | 28,733 |
| Nov-20 | | \$ | 8,151 | | \$ | 6,216 | | \$ | 14,366 |
| Dec-20 | | \$ | 8,151 | | \$ | 6,216 | | \$ | 14,366 |
| Total Abatements | | \$ | 114,107 | | \$ | 87,021 | | \$ | 201,128 |
| Net Rents Paid | | \$ | 146,709 | | \$ | 111,884 | | \$ | 258,593 |
| % Abated | | | 43.8% | | | 43.8% | | | 43.8% |
| | | | | | | | | | |

^{*}Contract rents reflect full rental payment per agreements

Current abatement of 25% of rent for all FBO's until February 28, 2021

Recommend continuing 25% abatement program to all FBO's effective March 1, 2021 and ending May 1, 2021

Monterey Peninsula Airport District Tenant Abatements Review and Recommendations May 1, 2020 through 05-31-2021 *

| Tenant Type | Abatement Type | Abatement % May-20 to Oct-20 * | Abatement % Nov-20 to Feb-21 | Abatement % Mar-21 to May-21 | Est Total patements |
|----------------------|-------------------|--------------------------------|------------------------------|------------------------------|---------------------|
| Airlines | Terminal Rent | 100% | 100% | 75% | \$ 1,177,348 |
| Rental Car | Terminal Rent | 100% | 75% | 50% | \$ 284,519 |
| Airport Restaurant * | MAG | 100% | 100% | 100% | \$ 65,000 |
| Airport Gift Shop | MAG | 100% | 100% | 75% | \$ 14,271 |
| Tarpy's * | Rent | 100% | 75% | 50% | \$ 146,939 |
| Republic Parking | MAG | 100% | 100% | 0% | \$ 72,500 |
| FBOs | Rent | 50% | 25% | 25% | \$ 271,629 |
| LAMAR Advertising | MAG | 100% | 100% | 0% | \$ 34,000 |
| Estimated Total Abat | ements through 0! | 5-31-2021 | | | \$ 2,066,206 |

^{*} Restaurant tenants provided retroactive rent abatements to April 1, 2020 due Monterey County Health Departments order to cease operations.

Abatements recommended through May 31, 2021

All abatements offered will be reexamined in May

Total impact of extending tenant abatements from Mar 2021 to May 2021 will be \$322.2K



AGENDA ITEM: G-2 **DATE:** February 17, 2021

TO: Monterey Peninsula Airport District Board of Directors

FROM: Michael La Pier, A.A.E., Executive Director

SUBJ: Resolution No. 1794, A Resolution Authorizing and Approving an Amendment to

Resolution No. 1777, the Fiscal Year 2021 Salary Schedule, Listing Salary Ranges

for the Monterey Peninsula Airport District

BACKGROUND. Pursuant to public law, the Board is required to annually approve the schedule listing salary ranges for District employees. Fiscal Year 2021 Salary Schedule, Listing Salary Ranges adopted by Resolution No. 1777 on June 17, 2020 which is still in effect. The District request the amendment of Resolution No. 1777 by Resolution 1794 on February 17, 2021.

On December 16, 2020, the District approved the addition of a Superintendent of Field Operations (Superintendent) position. With changes in Airport operations and capital projects the Superintendent would support the Deputy Director of Development and Strategy by assuming supervisory duties over Operations and Maintenance departments. The Superintendent position would have a recommended salary range of \$95,000 to \$110,000 and be an exempt position.

The FY 2021 salary ranges include a zero percent (0.0%) increase in the lower and upper limits of the salary schedule. No other changes are requested to the salary ranges for the amended FY 2021 salary schedule.

OPERATING FISCAL/BUDGET IMPACT. Staff changes include the resignation of an Operation Supervisor (Supervisor) in November 2020 (that will not be refilled) the hiring of the Superintendent on February 1, 2021. Supervisor monthly salary was \$5,026 and the Superintendent monthly salary is \$8,333, resulting in a monthly increase in salaries of \$3,306. Due to the three-month vacancy in the Supervisor position the District saved \$15,618. The impact of the higher Superintendent salary for February to June will be \$16,530. The variance is a \$912 increase in salaries.

RECOMMENDATION. Adopt Resolution No. 1794, A Resolution Authorizing and Approving an Amendment to Resolution No. 1777, the Fiscal Year 2021 Salary Schedule, Listing Salary Ranges for the Monterey Peninsula Airport District.

ATTACHMENTS.

Resolution No. 1794 FY 2021 Amended Salary Schedule

RESOLUTION NO. 1794

A RESOLUTION AUTHORIZING AND APPROVING AN AMENDMENT TO RESOLUTION NO. 1777, THE FISCAL YEAR 2021 SALARY SCHEDULE, LISTING SALARY RANGES FOR THE MONTEREY PENINSULA AIRPORT DISTRICT

WHEREAS, the Monterey Peninsula Airport District approved the addition of the Superintendent of Field Operations position on December 16, 2020; and

WHEREAS, the District wishes to Amended FY 2021 Salary Schedule to reflect the salary range commensurate with the Superintendent of Field Operations position.

BE IT RESOLVED BY THE BOARD OF DIRECTORS OF THE MONTEREY PENINSULA AIRPORT DISTRICT: That the compensation of all employees of the Monterey Peninsula Airport District as set forth and prescribed in the Amended 2021 Salary Schedule, Listing Salary Ranges is hereby approved and adopted. A copy of said schedule is attached hereto and made a part of by reference as though the same were set forth in full herein.

AND BE IT FURTHER RESOLVED: That there be filed in the office of said District, said Salary Schedule in accordance with and designated "Monterey Peninsula Airport District Fiscal Year 2021 Salary Schedule" listing salary ranges.

PASSED AND ADOPTED BY THE BOARD OF DIRECTORS OF THE MONTEREY PENINSULA AIRPORT DISTRICT: This 17th day of February 2021 by the following roll call vote:

AYES: DIRECTORS: NOES: DIRECTORS: ABSTAIN: DIRECTORS: ABSENT: DIRECTORS:

Signed this 17th day of February 2021

Gary Cursio, Chair

ATTEST

Michael La Pier, A.A.E. District Secretary

MONTEREY PENINSULA AIRPORT DISTRICT AMENDED FISCAL YEAR 2021 SALARY SCHEDULE Adopted February 17, 2021 by Resolution No. 1794

EFFECTIVE: February 16, 2021

PER CONTRACT

EXECUTIVE DIRECTOR ANNUAL 193,000

| Position Titles | F1 20 | 21 Salary R | |
|------------------------------------|-----------------------|-----------------|-----------------|
| | | Min | Max |
| EPUTY EXECUTIVE DIRECTOR - | ANNUAL | 128,606 | 158,090 |
| DMINISTRATION AND FINANCE | PER MONTH | 10,717 | 13,174 |
| DIMINISTRATION AND FINANCE | | | • |
| | PER HOUR | 61.83 | 76.00 |
| EPUTY DIRECTOR - | ANNUAL | 105,692 | 136,708 |
| TRATEGY AND DEVELOPMENT | PER MONTH | 8,808 | 11,392 |
| | PER HOUR | 50.81 | 65.72 |
| IDEDINITENDENT OF FIELD OPERATIONS | | 05.000 | 440.000 |
| UPERINTENDENT OF FIELD OPERATIONS | ANNUAL | , | 110,000 |
| | PER MONTH | • | 9,167 |
| | PER HOUR | 45.67 | 52.88 |
| PERATIONS MANAGER | ANNUAL | 64,952 | 93,943 |
| EKATIONO MANAOEK | PER MONTH | - | 7,829 |
| | | 31.23 | - |
| | PER HOUR | 31.23 | 45.16 |
| ERATIONS SUPERVISOR | ANNUAL | 53,865 | 80,013 |
| | PER MONTH | 4,489 | 6,668 |
| | PER HOUR | 25.90 | 38.47 |
| O IFOT MANAGER | | F0.00 <i>1</i> | 00.045 |
| OJECT MANAGER | ANNUAL | 59,034 | 93,943 |
| | PER MONTH | • | 7,829 |
| | PER HOUR | 28.38 | 45.16 |
| IANCIAL ACCOUNTANT | ANNUAL | 60,345 | 93,943 |
| INITIONAL ACCOUNTAINT | | | • |
| | PER MONTH | 5,029 | 7,829 |
| | PER HOUR | 29.01 | 45.16 |
| COUNTING SPECIALIST | ANNUAL | 51,355 | 77,367 |
| | PER MONTH | 4,280 | 6,447 |
| | PER HOUR | 24.69 | 37.20 |
| | | | |
| (ECUTIVE ASSISTANT | ANNUAL | 50,681 | 76,344 |
| | PER MONTH | • | 6,362 |
| | PER HOUR | 24.37 | 36.70 |
| FICE TECHNICIAN | ANNUAL | 43,913 | 66,153 |
| | PER MONTH | 3,659 | 5,513 |
| | PER HOUR | 21.11 | 31.80 |
| | FER HOUR | 21.11 | 31.00 |
| MINISTRATIVE ASSISTANT | ANNUAL | 38,382 | 57,803 |
| | PER MONTH | 3,199 | 4,817 |
| | PER HOUR | 18.45 | 27.79 |
| ONFIDENTIAL ASSISTANT | ANINILIAL | 22 904 | 61 /10 |
| NICIDENTIAL A3313 LANT | ANNUAL DEP MONTH | 32,801 2,733 | 61,419 5 118 |
| | PER MONTH | 2,733 | 5,118 |
| | PER HOUR | 15.77 | 29.53 |
| INTENANCE MANAGER | ANNUAL | 74,616 | 105,647 |
| | PER MONTH | 6,218 | 8,804 |
| | PER HOUR | 35.87 | 50.79 |
| | | | |
| INTENANCE LEAD WORKER | ANNUAL | 53,704 | 75,867 |
| | | A A7E | |
| | PER MONTH PER HOUR | 4,475 25.82 | 6,322 36.47 |

MONTEREY PENINSULA AIRPORT DISTRICT AMENDED FISCAL YEAR 2021 SALARY SCHEDULE Adopted February 17, 2021 by Resolution No. 1794

| Position Titles | FY 2021 Salary Ranges | | | | |
|--------------------|-----------------------|--------|--------|--|--|
| | | Min | Max | | |
| | | | | | |
| MAINTENANCE WORKER | ANNUAL | 43,511 | 63,697 | | |
| | PER MONTH | 3,626 | 5,308 | | |
| | PER HOUR | 20.92 | 30.62 | | |
| CUSTODIAN | ANNUAL | 37,208 | 50,927 | | |
| | PER MONTH | 3,101 | 4,244 | | |
| | PER HOUR | 17.89 | 24.48 | | |

HOURLY WAGE FOR PART-TIME (NO BENEFITS)

None

NOTE 1: INDICATED SALARY RATES DO NOT INCLUDE PAGER/IMMEDIATE RESPONSE PAY FOR MAINTENANCE/CUSTODIAL POSITIONS.

PAGER PAY: \$200 per week to the individual responsible for pager/immediate response.

NOTE 2: INDICATED SALARY RATES DO NOT INCLUDE AUTOMOBILE ALLOWANCES FOR EXECUTIVE MANAGEMENT POSITIONS.

AUTO ALLOWANCE: \$750 per month to Executive Director.

NOTE 3: INDICATED SALARY RATES DO NOT INCLUDE TECHNOLOGY ALLOWANCE FOR EXECUTIVE DIRECTOR.

TECHNOLOGY ALLOWANCE: \$200 per month to Executive Director.

NOTE 4: INDICATED SALARY RATES DO NOT INCLUDE HEALTH AND WELLNESS ALLOWANCE FOR EXECUTIVE DIRECTOR.

HEALTH AND WELLNESS ALLOWANCE: \$412 per month to Executive Director.

NOTE 5: INDICATED SALARY RATES DO NOT INCLUDE COMPENSATION FOR THE BOARD OF DIRECTORS.

DIRECTOR COMPENSATION: \$105 per meeting/day of service; not to exceed \$630 per month.

AGENDA ITEM: G-3 **DATE**: February 17, 2021

TO: Monterey Peninsula Airport District Board of Directors

FROM: Michael La Pier, A.A.E., Executive Director

SUBJ: Resolution No. 1795, A Resolution Amending Resolution No. 1778 and Approving

the Amended Operating Budget of the Monterey Peninsula Airport District for Fiscal

Year Ending 2021

BACKGROUND. The FY21 Budget, approved in June 2020, included estimates based on information available to staff. The following events may have an impact on the FY21 Operating Budget and staff recommends the budget be amended.

In March 2020, the Corona Virus (COVID-19) pandemic surged throughout the United States which significantly reduced airline travel. The financial impact on the District was significant and immediate actions were taken to control expenses, staff reductions were implemented, and work schedules were adjusted.

In March 2020, the Federal Government approved the Coronavirus Relief Fund or CARES Act program. In May 2020, the District filed for a Corona Virus Aid, Relief, and Economic Security (CARES) Act grant and was awarded \$12.6M to be used over the next four years. The District has used the grant to offset operating expenses and provide assistance to aviation related tenants whose operations were significantly impacted by the downturn in the aviation industry.

Tenant Abatements

The District offered aviation related tenants assistance in the form of rent and minimum annual guaranteed (MAGs) concession abatements. The District issued tenant abatements from May to October 2020 and then extended those abatements from November 2020 to February 2021 with some modifications.

The Airline industry economic recovery has been slow and passenger enplanements are operating at about 30% to 35% of FY20 levels. All aviation related tenants continue to be impacted by the slow recovery, in varying degrees, and their revenues are following the patterns similar to the air carriers. Staff recommends that abatements be continued from March to May 2021 with the following changes:

Airlines terminal rent abatements be reduced from 100% to 75%
Rental car monthly rent abatements reduced from 75% to 50%
Terminal restaurant concession \$5K MAG abatement continued through May
Terminal gift shop concession MAG abatement reduced from 100% to 75%
Terminal Advertising MAG abatement removed
Reef/Republic Parking MAG abatement removed
Tarpy's Roadhouse rent abatement reduced from 75% to 50%
FBO rent abatement maintained at 25%

Marketing Expense

In June 2020, with the onset of the COVID-19 pandemic, the District staff recommended a very conservative marketing budget of \$60K for FY21.

In July 2019, Alaska Airlines (Alaska) announced new daily service between Monterey and its hub in Seattle, Washington that began on February 11, 2021. Staff recommends a marketing support package of \$60K for the new Monterey to Seattle service which includes a marketing campaign that would promote the new service through the remainder of FY21.

Allegiant Air announced plans to implement a seasonal twice weekly flight between Monterey and Portland, OR. The service would begin on May 28, 2021 and continue through August 16, 2021. Staff recommends a marketing support package of \$20K for the new Monterey to Portland service.

Staff requests an increase of \$80K in the FY21 marketing budget. The \$80K increase would result in an amended FY21 Marketing budget totaling \$140K.

SWRCB (PFAS) Analysis Project

California State Water Resources Control Board (SWRCB) project was created in FY20 to perform required ground water tests for potential PFAS contamination on District property. The tests were completed at a cost of \$133.6K, and the report submitted to the SWRCB. At this time no additional action is required by SWRCB but the District has joined a class action lawsuit against the makers of PFAS. The expenses incurred to complete the SWRCB report aren't applicable to the District's operations as a commercial or general aviation airport and therefore shouldn't be capitalized as an asset of the District. Staff recommends that the SWRCB report costs be expensed in accordance with GASB and GAAP. SWRCB report costs are included in the proposed amended FY21 Operating Budget as a period expense.

Staff Changes

On December 16, 2020, the District approved the addition of a Superintendent of Field Operations (Superintendent) position. The approved salary range for this position is \$95,000 to \$110,000 and is an exempt position. With other staff changes, the Superintendent salary and benefits will be absorbed into the FY21 expenses without a negative impact to the FY21 budget.

The proposed Amended Fiscal Year 2021 Operating Budget is provided for your review and adoption. See the attached schedule, Amended Operating Plan - Summary Income Statement - Fiscal Year 2021.

BUDGET SUMMARY.

ENTERPRISE ACTIVITY

| 1. | Operating Revenue: | \$5,991,319 |
|----|---|----------------|
| 2. | Operating Expense: | 8,162,636 |
| | Net Loss from Operations: | (2,171,314) |
| 3. | Interest Income: | 66,600 |
| 4. | Interest Expense – 2012 POB & CEC Loan: | (54,198) |
| | Net Operating Income: | (\$2,158,912)* |

IMPACT DISTRICT EQUITY. As of June 30, 2020, the FY21 Budget projected a Net Operating Loss of \$2,744,444. The proposed Amended FY21 Budget projects Net Operating Loss of \$2,158,912 which is a \$585,5K lower than the June 30, 2020 budget operating loss.

* Operating losses are being offset by draws from the CARES Act grant that will be recognized as nonoperating revenues. As a result of the CARES Act draws there will be no significant impact on the unrestricted net position of the District.

RECOMMENDATION. Adopt Resolution No. 1795, A Resolution Amending Resolution No. 1778 and Approving the Amended Operating Budget of the Monterey Peninsula Airport District for Fiscal Year Ending 2021

ATTACHMENTS.

Resolution No. 1795 Fiscal Year 2021 Amended Operating Budget

RESOLUTION NO. 1795

A RESOLUTION AMENDING RESOLUTION NO. 1778 AND APPROVING THE AMENDED OPERATING BUDGET OF THE MONTEREY PENINSULA AIRPORT DISTRICT FOR FISCAL YEAR ENDING 2021

WHEREAS, Executive Staff recommends the FY21 Operating Budget be amended to reflect material financial changes in District expected operations; and

WHEREAS, it is the desire of the Board of Directors to amend the "Fiscal Year 2021 Operating Budget" and include expected changes in revenues and expenditures identified since the approval of Resolution No. 1778; and

WHEREAS, the revenues and expenditures of the District for the Fiscal Year 2021 are hereby appropriated as set forth and segregated in the amended Operating Budget; and

WHEREAS, all amended operating expenditures for the Fiscal Year 2021 as set forth in the District Amended Operating Budget shall be payable in such time, form and manner as is prescribed by the Monterey Peninsula Airport District Act and by Resolution No. 1424, a Resolution Establishing Fiscal Control Policies and Procedures for the Monterey Peninsula Airport District; and

WHEREAS, all debt service expenditures, interest and principal, for the Fiscal Year 2021 are identified and shall be payable in such time, form and manner as prescribed by contract or covenant, are hereby approved.

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF DIRECTORS OF THE MONTEREY PENINSULA AIRPORT DISTRICT, that the Fiscal Year 2021 District Operating Budget is changed from a loss of \$2,744,444 to a loss of \$2,158,812 effective immediately.

PASSED AND ADOPTED BY THE BOARD OF DIRECTORS OF THE MONTEREY PENINSULA AIRPORT DISTRICT: This 17th day of February 2021 by the following roll call vote:

AYES: DIRECTORS: NOES: DIRECTORS: ABSTAIN: DIRECTORS: ABSENT: DIRECTORS:

Signed this 17th day of February 2021

Gary Cursio, Chair

ATTEST

Michael La Pier, AAE District Secretary

February17, 2021

| Date 20210210 | FY 2021 FULL YEAR REVISED BUDGET | FY 2021 FULL YEAR BUDGET | \$ VARIANCE ACT/FOR | % VARIANCE ACT/FOR |
|--|--|--------------------------------|---------------------------|--------------------------|
| OPERATING REVENUE | | | | |
| TERMINAL | | | | |
| Commercial Aviation Fees | 574,551.71 | 385,799.71 | 188,752.00 | 48.9% |
| Rents | 510,337.00 | 1,193,668.00 | (683,331.00) | -57.2% |
| Concessions | 96,514.00 | 76,520.00 | 19,994.00 | 26.1% |
| TNC / TCP & Taxi Permits & Trip Fees | 103,585.81 | 41,337.00 | 62,248.81 | 150.6% |
| Rental Car | 657,517.41 | 44,000.00 | 613,517.41 | 1394.4% |
| Parking | 139,138.82 | 58,000.00 | 81,138.82 | 139.9% |
| HEAVY GENERAL AVIATION | | | | |
| General Aviation Landing Fees | 273,974.00 | 126,862.00 | 147,112.00 | 116.0% |
| FBO Rent | 462,244.00 | 577,804.00 | (115,560.00) | -20.0% |
| Fuel Flowage Fees | 358,760.00 | 42,643.00 | 316,117.00 | 741.3% |
| LIGHT GENERAL AVIATION | 429,616.00 | 453,904.00 | (24,288.00) | -5.4% |
| NON-AVIATION RENTS | 2,064,047.13 | 2,052,411.53 | 11,635.60 | 0.6% |
| OTHER OPERATING REVENUE | 321,032.72 | 283,427.60 | 37,605.12 | 13.3% |
| TOTAL OPERATING REVENUE: | 5,991,318.59 | 5,336,376.84 | 654,941.75 | 12.3% |
| OPERATING EXPENSE | | | | |
| Finance & Administration | 1,997,449.00 | 1,809,692.00 | 187,757.00 | 10.4% |
| Planning & Development | 650,822.00 | 561,896.00 | 88,926.00 | 15.8% |
| Maintenance & Custodial Services | 1,548,568.00 | 1,599,469.00 | (50,901.00) | -3.2% |
| Airport Operations | 479,378.00 | 498,977.00 | (19,599.00) | -3.9% |
| Police Department | 1,116,075.00 | 1,127,220.00 | (11,145.00) | -1.0% |
| Fire Department | 1,981,557.00 | 1,971,383.00 | 10,174.00 | 0.5% |
| Board of Directors | 244,530.12 | 259,816.00 | (15,285.88) | -5.9% |
| Office Rental Space | 144,253.53 | 264,770.00 | (120,516.47) | 100.0% |
| TOTAL OPERATING EXPENSE: | 8,162,632.65 | 8,093,223.00 | (69,409.65) | 0.9% |
| OPERATING INCOME | (2,171,314.06) | (2,756,846.17) | 585,532.10 | -21.2% |
| PLUS: INTEREST INCOME | 66,600.00 | 66,600.00 | - | 0.0% |
| LESS: INTEREST EXPENSE - 2012 MPAD POB & CEC | 54,198.07 | 54,198.07 | - | 0.0% |
| TOTAL INCOME | (2,158,912.13) | (2,744,444.24) | 585,532.10 | -21.3% |
| | (2,100,012.10) | (2):, | 555,552.10 | 21.370 |
| OTHER REVENUE / (EXPENSE) | 8,424,287.43 | 15,336,008.01 | (6,911,720.58) | -154.9% |
| CHANGE IN NET POSITION | 6,265,375.29 | 12,591,563.77 | (6,326,188.48) | -149.8% |

Amended Operating Plan -- Income Statement -- Fiscal Year 2021 For the Twelve Periods Ending 06/30/2021

| | as Enaing 06/30/2021 | FY 2021 | FY 2021 | INC/(DEC) | FY 2020 | INC/(DEC) |
|--|----------------------|--------------------------|------------------------|------------------------|-------------------------|----------------------------|
| Date 20210210 | | FULL YEAR REVISED BUDGET | FULL YEAR BUDGET | FOR FY 2021 | FULL YEAR FORECAST | FOR FY 2021 |
| Operating Revenue | | | | | | |
| Commercial Aviation | | | | | | |
| Landing Fees | FY 01.0 | 437,409.00 | 280,658.00 | 156,751.00 | 558,299.78 | (120,890.78) |
| RON Fees | FY 01.0 | 24,853.00 | 18,016.00 | 6,837.00 | 75,145.12 | (50,292.12) |
| Apron Fees Fuel Flowage | FY 01.0 FY 01.0 | 74,919.00 37,370.71 | 49,755.00 37,370.71 | 25,164.00 - | 101,957.73 85,936.60 | (27,038.73) (48,565.90) |
| Total Commercial Aviation | : | 574,551.71 | 385,799.71 | 188,752.00 | 821,339.23 | (246,787.53) |
| General Aviation | | | | | | |
| Landing Fee | FY 02.0 | 273,974.00 | 126,862.00 | 147,112.00 | 318,530.72 | (44,556.72) |
| Total General Aviation: | | 273,974.00 | 126,862.00 | 147,112.00 | 318,530.72 | (44,556.72) |
| Terminal Leases & Conces | ssions | | | | | |
| Gate Usage Fees | | - | - | - | 3,626.24 | (3,626.24) |
| Terminal Space Rent | FY 03.0 | 510,337.00 | 1,193,668.00 | (683,331.00) | 1,469,485.92 | (959,148.92) |
| Terminal Concessions TCP Operators Permits | FY 03.1 FY 03.1 | 96,514.00 47,656.78 | 76,520.00 7,800.00 | 19,994.00 39,856.78 | 158,070.33 8,168.16 | (61,556.33) 39,488.62 |
| Taxi Operators Permits & Trip | | 8,272.25 | 9,746.00 | (1,473.75) | 51,245.63 | (42,973.38) |
| TNC Permits & Trip Fees | FY 03.1 | 47,656.78 | 23,791.00 | 23,865.78 | 175,772.00 | (128,115.22) |
| Rental Car Concessions | FY 03.3 | 657,517.41 | 44,000.00 | 613,517.41 | 941,776.07 | (284,258.66) |
| Parking Concession Tower Lease | FY 03.3 | 139,138.82 | 58,000.00 | 81,138.82 | 693,382.82 | (554,244.00) |
| Total Terminal Leases & C | oncessions: | 1,507,093.03 | 1,413,525.00 | 93,568.03 | 3,501,527.18 | (1,994,434.14) |
| Heavy General Aviation Te | nants | | | | | |
| FBO Rents | FY 02.0 | 462,244.00 | 577,804.00 | (115,560.00) | 635,578.00 | (173,334.00) |
| Fuel Flowage Fees | FY 02.0 | 358,760.00 | 42,643.00 | 316,117.00 | 306,367.18 | 52,392.82 |
| Total Heavy General Aviati | on Tenants: | 821,004.00 | 620,447.00 | 200,557.00 | 941,945.18 | (120,941.18) |
| Light General & Other Avia | ation Tenants | | | | | |
| Facility / Space Rents | FY 04.0 | 176,940.00 | 186,044.00 | (9,104.00) | 189,815.00 | (12,875.00) |
| Hangar Rents | FY 04.0 | 247,876.00 | 263,700.00 | (15,824.00) | 257,048.00 | (9,172.00) |
| Tiedown Fees | FY 04.0 | 4,800.00 | 4,160.00 | 640.00 | 4,118.00 | 682.00 |
| Total Light General & Othe | er Aviation Tenants: | 429,616.00 | 453,904.00 | (24,288.00) | 450,981.00 | (21,365.00) |
| Non-Aviation Tenants | | | | | | |
| Facility / Space Rents | FY 05.0 | 990,701.53 | 1,028,734.53 | (38,033.00) | 1,053,333.36 | (62,631.83) |
| Outside Storage | FY 05.0 | 118,896.00 | 119,448.00 | (552.00) | 119,439.00 | (543.00) |
| R V Storage | FY 05.0 | 136,200.00 | 131,100.00 | 5,100.00 | 148,959.00 | (12,759.00) |
| DRO R V Storage | FY 05.0 | 7,200.00 | 7,200.00 | - | 7,955.30 | - |
| Self-Storage Concession | FY 05.0 | 372,173.00 | 372,173.00 | - | 385,412.41 | (13,239.41) |
| Office Rental Space | FY 05.0 | 432,876.60 | 387,756.00 | 45,120.60 | 417,842.11 | 15,034.49 |
| Miscellaneous Non-Aviation R | | 6,000.00 | 6,000.00 | | 7,015.49 | (1,015.49) |
| Total Non-Aviation Tenants | s: | 2,064,047.13 | 2,052,411.53 | 11,635.60 | 2,139,956.67 | (75,154.24) |
| Other Operating Revenue | | | | | | |
| Property Tax Allocation | | 130,000.00 | 130,000.00 | - | 134,178.99 | (4,178.99) |
| Utility Charges | FY 05.0 | 161,924.72 | 133,977.60 | 27,947.12 | 137,740.86 | 24,183.86 |
| Late Fees & Interest Bail & Traffic Fines | FY 05.0 | 3,875.00 | 5,150.00 | (1,275.00) | 8,009.41 | (4,134.41) |
| License Fees | FY 05.0 | - | - | - | (743.00) 1.628.75 | 743.00 (1.628.75) |
| Finelize Lees | | - | - | - | 1,628.75 | (1,628.75) |

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FEBRUARY 17, 2021

| | FY 2021 | FY 2021 | INC/(DEC) | FY 2020 | INC/(DEC) |
|--|----------------|--------------|------------|--------------|----------------|
| Date 20210210 | FULL YEAR | FULL YEAR | FOR | FULL YEAR | FOR |
| | REVISED BUDGET | BUDGET | FY 2021 | FORECAST | FY 2021 |
| Tenant Employee Parking, Decals FY 05.0 | 17,483.00 | 8,300.00 | 9,183.00 | 39,388.00 | (21,905.00) |
| Tenant Plan Reviews, Checks & Inspection | - | - | - | 4,510.50 | (4,510.50) |
| Miscellaneous Other Operating Revenue | 7,750.00 | 6,000.00 | 1,750.00 | 50,130.12 | (42,380.12) |
| Total Other Operating Revenue: | 321,032.72 | 283,427.60 | 37,605.12 | 374,843.63 | (53,810.91) |
| Total Operating Revenue: | 5,991,318.59 | 5,336,376.84 | 654,941.75 | 8,549,123.61 | (2,557,049.72) |

FEBRUARY 17, 2021

FY 2021

INC/(DEC)

FY 2020

INC/(DEC)

FY 2021

Amended Operating Plan -- Income Statement -- Fiscal Year 2021 For the Twelve Periods Ending 06/30/2021

| Date 20210210 | FY 2021 FULL YEAR | FY 2021 FULL YEAR | INC/(DEC) FOR | FY 2020 FULL YEAR | INC/(DEC) FOR |
|---|------------------------|------------------------|-------------------------|-------------------------|---------------------|
| | REVISED BUDGET | BUDGET | FY 2021 | FORECAST | FY 2021 |
| | | | | | |
| Operating Expense | | | | | |
| Finance & Administration | | | | | |
| Salary & Wages | 629,020.00 | 630,534.00 | (1,514.00) | 748,235.00 | (119,215.0 |
| Salary & Wage Reimbursement - AIP & Billing | - | - | - | - | |
| Overtime (OT) Pay | - | - 20 420 00 | - (00.00) | 7.00 | (7.0 |
| Employer SSI Employer MC | 39,040.00 9,149.00 | 39,136.00 9,170.00 | (96.00) (21.00) | 38,559.00 10,405.00 | 481.0 (1,256.0 |
| Workers' Compensation Insurance | 28,141.00 | 28,547.00 | (406.00) | 34,179.00 | (6,038.0 |
| ADP Processing | 2,268.00 | 2,160.00 | 108.00 | 3,402.00 | (1,134. |
| CalPERS Retirement | 50,649.00 | 50,753.00 | (104.00) | 44,248.00 | 6,401. |
| CalPERS UAL | 20,241.00 | 16,740.00 | 3,501.00 | 12,920.00 | 7,321. |
| CalPERS Health Insurance | 106,278.00 | 96,306.00 | 9,972.00 | 124,635.00 | (18,357. |
| Flexible Spending Account (FSA) | 10,500.00 | 10,500.00 | - | 10,930.00 | (430.0 |
| Dental Insurance | 10,952.00 | 10,952.00 | - | 13,374.00 | (2,422. |
| /ision Insurance | 792.00 | 792.00 | - | 1,554.00 | (762. |
| Life Insurance | 1,248.00 | 1,248.00 | - | 1,332.00 | (84. |
| Retiree Health Insurance GASB 45-75 / OPEB Expense | 3,372.00 | 3,372.00 | - | 3,717.00 | (345. |
| GASB 68 / Deferred Expense | | _ | - | - | _ |
| Personnel Recruitment & Pre-Employment Expense | 1,810.00 | 1,900.00 | (90.00) | 1,325.00 | 485. |
| Temporary Personnel | 952.00 | - | 952.00 | 24,486.00 | (23,534. |
| Dues & Subscriptions | 19,036.00 | 20,116.00 | (1,080.00) | 20,181.00 | (1,145. |
| Seminars & Conferences | 1,175.00 | 1,940.00 | (765.00) | 1,484.00 | (309. |
| Professional Development & Education | - | - | - | 1,050.00 | (1,050. |
| Business Travel & Entertainment | 7,384.00 | 12,765.00 | (5,381.00) | 16,678.00 | (9,294. |
| Public Notices | 485.00 | 1,000.00 | (515.00) | 97.00 | 388. |
| LAFCO Expense | 13,500.00 | 17,000.00 | (3,500.00) | 15,911.00 | (2,411. |
| Umbrella Liability Insurance Expense | 195,996.00 | 193,200.00 | 2,796.00 | 183,423.00 | 12,573. |
| Administrative Meetings / Employee Relations | 4,722.00 | 6,950.00 | (2,228.00) | 6,125.00 | (1,403. |
| Telephone Telecommunications | 31,945.00 3,619.00 | 32,196.00 3,180.00 | (251.00) | 31,601.00 | 344. |
| Postage & Courier Services | 1,671.00 | 1,860.00 | 439.00 (189.00) | 3,458.00 1,671.00 | 161. |
| Bank Fees & Finance Charges | 15,332.00 | 15,000.00 | 332.00 | 13,773.00 | 1,559. |
| Custodial Supplies & Materials | - | - | - | - | - 1,000. |
| General Supplies & Materials | 1,150.00 | 1,500.00 | (350.00) | 1,239.00 | (89. |
| Office Supplies & Materials | 10,091.00 | 16,270.00 | (6,179.00) | 11,356.00 | (1,265. |
| District Vehicle Supplies & Materials | - | - | - | - | · · · · · · - |
| District Vehicle Fuel | - | - | - | - | - |
| Office Equipment Repair & Maintenance | 8,205.00 | 8,904.00 | (699.00) | 8,468.00 | (263. |
| General Repair & Maintenance | - | - | - | 500.00 | (500. |
| District Vehicle Repair & Maintenance | | - | - | - | - |
| Other / Contract Services | 40,984.00 | 42,289.00 | (1,305.00) | 41,790.00 | (806. |
| Fenant Services | - 2,500.00 | 15 000 00 | (40.500.00) | - 25 464 00 | (00.004 |
| Art Program Annual Audit / Accounting | 2,500.00 46,816.00 | 15,000.00 47,400.00 | (12,500.00) (584.00) | 25,464.00 30,615.00 | (22,964. 16,201. |
| District Legal Counsel | 3,718.00 | - | 3,718.00 | 58,388.00 | (54,670. |
| Other Legal Services | 141,184.00 | 550.00 | 140,634.00 | 7,433.00 | 133,751. |
| Computer / LAN / IT | 5,357.00 | 6,780.00 | (1,423.00) | 4,113.00 | 1,244. |
| Administration & Finance | 9,561.00 | 14,900.00 | (5,339.00) | 12,275.00 | (2,714. |
| luman Resources | 16,814.00 | 30,000.00 | (13,186.00) | 37,156.00 | (20,342. |
| Other Professional Services | 5,688.00 | 900.00 | 4,788.00 | 1,455.00 | 4,233. |
| Marketing | 140,000.00 | 60,000.00 | 80,000.00 | 129,930.00 | 10,070. |
| Public Relations | 22,810.00 | 25,480.00 | (2,670.00) | 21,534.00 | 1,276. |
| Air Service Development | 25,000.00 | 20,500.00 | 4,500.00 | 34,381.00 | (9,381. |
| New Air Services - Marketing | - | - | - | - | - |
| Utilities - Miscellaneous | 22 400 00 | 46,000,00 | (40.504.00) | 20,222,00 | /F 700 |
| Utilities - Electricity Utilities - Natural Gas | 33,466.00 48,178.00 | 46,000.00 46,400.00 | (12,534.00) | 39,232.00 | (5,766. |
| Utilities - Water | 169,196.00 | 155,532.00 | 1,778.00 13,664.00 | 38,697.00 163,406.00 | 9,481. 5,790. |
| | · | | | | |
| Utilities - Sewage / Waste Water | 32,170.00 | 29,570.00 | 2,600.00 | 30,276.00 | 1,894.0 |

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FEBRUARY 17, 2021

| | FY 2021 | FY 2021 | INC/(DEC) | FY 2020 | INC/(DEC) |
|---------------------------------|----------------|--------------|------------|--------------|--------------|
| Date 20210210 | FULL YEAR | FULL YEAR | FOR | FULL YEAR | FOR |
| | REVISED BUDGET | BUDGET | FY 2021 | FORECAST | FY 2021 |
| Bad Debt Expense | 5,276.00 | 5,000.00 | 276.00 | 5,000.00 | 276.00 |
| Property Tax & Assessments | 1,550.00 | 1,300.00 | 250.00 | 1,176.00 | 374.00 |
| Total Finance & Administration: | 1,997,449.00 | 1,809,692.00 | 187,757.00 | 2,102,472.00 | (105,023.00) |

FEBRUARY 17, 2021

| Date 20210210 | FY 2021 FULL YEAR REVISED BUDGET | FY 2021 FULL YEAR BUDGET | INC/(DEC) FOR FY 2021 | FY 2020 FULL YEAR FORECAST | INC/(DEC) FOR FY 2021 |
|--|--|--------------------------------|-----------------------|----------------------------------|-----------------------------|
| | | | | | |
| Planning & Development | | | | | |
| Salaries & Wages | 260,353.00 | 259,297.00 | 1,056.00 | 262,785.00 | (2,432.00 |
| Salary & Wage Reimbursement - AIP & Billing | (21,569.00) | (12,000.00) | (9,569.00) | (16,013.00) | (5,556.00 |
| Overtime (OT) Pay | - | - | - | - | - |
| Employer SSI | 15,245.00 | 16,092.00 | (847.00) | 15,357.00 | (112.00 |
| Employer MC | 3,804.00 | 3,792.00 | 12.00 | 3,593.00 | 211.00 |
| Workers' Compensation Insurance | 28,584.00 | 28,476.00 | 108.00 | 37,433.00 | (8,849.00 |
| ADP Processing | 1,134.00 | 1,080.00 | 54.00 | 1,035.00 | 99.00 |
| CalPERS Retirement | 12,840.00 | 25,824.00 | (12,984.00) | 25,907.00 | (13,067.00 |
| CalPERS UAL | 61,074.00 | 54,024.00 | 7,050.00 | 49,540.00 | 11,534.00 |
| CalPERS Health Insurance | 51,138.00 | 74,322.00 | (23,184.00) | 61,782.00 | (10,644.00 |
| Flexible Spending Account (FSA) | 3,600.00 | 3,600.00 | - | 3,828.00 | (228.00 |
| Dental Insurance | 5,160.00 | 5,160.00 | _ | 4,659.00 | 501.00 |
| Vision Insurance | 396.00 | 396.00 | _ | 396.00 | _ |
| Life Insurance | 288.00 | 288.00 | _ | 243.00 | 45.00 |
| Retiree Health Insurance | | | _ | - | - |
| GASB 45-75 / OPEB Expense | _ | _ | | | _ |
| GASB 68 / Deferred Expense | _ | _ | | | _ |
| Personnel Recruitment & Pre-Employment Expense | - | | - | | |
| Temporary Personnel | - | | | | _ |
| Dues & Subscriptions | 472.00 | 1,025.00 | (553.00) | 845.00 | (373.00 |
| Seminars & Conferences | 1,870.00 | 1,820.00 | 50.00 | 850.00 | 1,020.00 |
| Professional Development & Education | 1,895.00 | 1,895.00 | 50.00 | - | |
| Business Travel & Entertainment | * | | - (4.000.00) | | 1,895.00 |
| Public Notices | 2,645.00 | 4,245.00 | (1,600.00) | 5,887.00 | (3,242.00 |
| | 500.00 | 1,000.00 | (500.00) | 648.00 | (148.00 |
| Administrative Meetings / Employee Relations | 150.00 | 300.00 | (150.00) | (30.00) | 180.00 |
| Telephone | 380.00 | 360.00 | 20.00 | 346.00 | 34.00 |
| Telecommunications | 1,792.00 | 1,800.00 | (8.00) | 1,730.00 | 62.00 |
| Postage & Courier Services | 413.00 | 790.00 | (377.00) | 715.00 | (302.00 |
| General Supplies & Materials | - | - | - | - | - |
| Office Supplies & Materials | 1,312.00 | 2,400.00 | (1,088.00) | 2,015.00 | (703.00 |
| District Vehicle Supplies & Materials | - | - | - | - | - |
| District Vehicle Fuel | - | - | - | - | - |
| Office Equipment Repair & Maintenance | 5,010.00 | 4,800.00 | 210.00 | 4,863.00 | 147.00 |
| General Repair & Maintenance | - | - | - | - | - |
| District Vehicle Repair & Maintenance | - | - | - | - | - |
| Other / Contract Services | 133,627.00 | - | 133,627.00 | - | 133,627.00 |
| Architect & Engineer | 24,970.00 | 25,000.00 | (30.00) | 19,402.00 | 5,568.00 |
| District Legal Counsel | 520.00 | 1,320.00 | (800.00) | - | 520.00 |
| Other Legal Services | - | - | - | 5,887.00 | (5,887.00 |
| Computer / LAN & IT | 50,219.00 | 51,790.00 | (1,571.00) | 41,314.00 | 8,905.00 |
| Environmental | 2,000.00 | 2,000.00 | <u>-</u> | - | 2,000.00 |
| Other Professional Services | - | - | - | 500.00 | (500.00 |
| Public Relations | 1,000.00 | 1,000.00 | - | - | 1,000.00 |
| | | | | | |

FEBRUARY 17, 2021

| Date 20210210 | FY 2021 FULL YEAR REVISED BUDGET | FY 2021 FULL YEAR BUDGET | FOR FY 2021 | FY 2020 FULL YEAR FORECAST | INC/(DEC) FOR FY 2021 |
|--|--|--------------------------------|--------------|----------------------------------|-----------------------------|
| Maintenance & Custodial Services | | | | | |
| Salaries & Wages | 580,346.00 | 577,802.00 | 2,544.00 | 620,714.00 | (40,368.00) |
| Salary & Wage Reimbursement - AIP & Billing | - | - | - | - | - |
| Pager Pay | 8,440.00 | 8,440.00 | - | 9,970.00 | (1,530.00) |
| Overtime (OT) Pay | 7,736.00 | 7,690.00 | 46.00 | 4,172.00 | 3,564.00 |
| Holiday Pay | 3,127.00 | 3,101.00 | 26.00 | 2,318.00 | 809.00 |
| Employer SSI | 37,247.00 | 37,089.00 | 158.00 | 38,595.00 | (1,348.00) |
| Employer MC | 8,754.00 | 8,711.00 | 43.00 | 9,039.00 | (285.00) |
| Workers' Compensation Insurance | 65,871.00 | 65,570.00 | 301.00 | 90,626.00 | (24,755.00) |
| ADP Processing | 3,780.00 | 3,600.00 | 180.00 | 3,743.00 | 37.00 |
| CalPERS Retirement | 57,006.00 | 56,730.00 | 276.00 | 53,462.00 | 3,544.00 |
| CalPERS UAL | 64,398.00 | 69,000.00 | (4,602.00) | 58,504.00 | 5,894.00 |
| CalPERS Health Insurance | 191,580.00 | 191,652.00 | (72.00) | 197,173.00 | (5,593.00) |
| Flexible Spending Account (FSA) | 12,000.00 | 12,000.00 | - | 13,734.00 | (1,734.00) |
| Dental Insurance | 18,312.00 | 18,312.00 | _ | 18,885.00 | (573.00) |
| Vision Insurance | 1,320.00 | 1,320.00 | _ | 1,443.00 | (123.00) |
| Life Insurance | 960.00 | 960.00 | _ | 876.00 | 84.00 |
| Retiree Health Insurance | 3,372.00 | 3,372.00 | _ | 2,067.00 | 1,305.00 |
| GASB 45-75 / OPEB Expense | - | - | _ | - | - |
| GASB 68 / Deferred Expense | _ | | _ | - | _ |
| Personnel Recruitment & Pre-Employment Expense | | _ | | | |
| Temporary Personnel | _ | _ | | | |
| Dues & Subscriptions | _ | _ | | | |
| Seminars & Conferences | 1,500.00 | 3,000.00 | (1,500.00) | | 1,500.00 |
| Professional Development & Education | 310.00 | 1,200.00 | (890.00) | _ | 310.00 |
| Business Travel & Entertainment | 1,150.00 | 2,300.00 | (1,150.00) | 38.00 | 1,112.00 |
| Administrative Meetings / Employee Relations | 250.00 | 500.00 | (250.00) | 180.00 | 70.00 |
| Telephone | 1,104.00 | 1,020.00 | 84.00 | 1,544.00 | (440.00) |
| Telecommunications | 5,309.00 | 9,100.00 | (3,791.00) | 4,128.00 | 1,181.00 |
| Postage & Courier Services | 3,309.00 | 9,100.00 | (3,791.00) | 19.00 | • |
| Custodial Supplies & Materials | 42,514.00 | 58,800.00 | (46.006.00) | | (19.00) |
| General Supplies & Materials | 3,785.00 | 5,330.00 | (16,286.00) | 34,327.00 2,268.00 | 8,187.00 |
| Maintenance Supplies & Materials | 7,939.00 | 8,200.00 | (1,545.00) | | 1,517.00 |
| Office Supplies & Materials | • | | (261.00) | 9,250.00 | (1,311.00) |
| District Vehicle Supplies & Materials | 450.00 | 900.00 | (450.00) | 415.00 | 35.00 |
| • • | 3,639.00 | 3,600.00 | 39.00 | 900.00 | 2,739.00 |
| District Vehicle Fuel | 16,023.00 | 21,600.00 | (5,577.00) | 18,175.00 | (2,152.00) |
| Airfield Repair & Maintenance | 122,582.00 | 135,545.00 | (12,963.00) | 134,275.00 | (11,693.00) |
| Terminal Repair & Maintenance | 127,199.00 | 128,100.00 | (901.00) | 176,723.00 | (49,524.00) |
| Rental Space Repair & Maintenance | 14,454.00 | 16,000.00 | (1,546.00) | 13,225.00 | 1,229.00 |
| Landscape & Grounds Repair & Maintenance | 33,600.00 | 32,700.00 | 900.00 | 14,436.00 | 19,164.00 |
| Office Equipment Repair & Maintenance | 4.050.00 | - 0.400.00 | - (4.050.00) | 100.00 | (100.00) |
| General Repair & Maintenance | 4,050.00 | 8,100.00 | (4,050.00) | 6,728.00 | (2,678.00) |
| District Vehicle Repair & Maintenance | 20,104.00 | 20,925.00 | (821.00) | 17,155.00 | 2,949.00 |
| Other / Contract Services | 78,357.00 | 77,200.00 | 1,157.00 | 80,924.00 | (2,567.00) |
| | 1,548,568.00 | | | | |

FEBRUARY 17, 2021

| Date 20210210 | FY 2021 FULL YEAR REVISED BUDGET | FY 2021 FULL YEAR BUDGET | FOR FY 2021 | FY 2020 FULL YEAR FORECAST | INC/(DEC) FOR FY 2021 |
|--|--|--------------------------------|----------------|----------------------------------|-----------------------------|
| Airport Operations | | | | | |
| Salaries & Wages | 232,092.00 | 223,111.00 | 8,981.00 | 284,509.00 | (52,417.00) |
| Salary & Wage Reimbursement - AIP & Billing | - | - | - | - | - |
| Overtime (OT) Pay | - | - | - | 217.00 | (217.00) |
| Employer SSI | 14,404.00 | 13,848.00 | 556.00 | 16,806.00 | (2,402.00) |
| Employer MC | 3,386.00 | 3,252.00 | 134.00 | 3,939.00 | (553.00) |
| Workers' Compensation Insurance | 25,478.00 | 24,492.00 | 986.00 | 32,305.00 | (6,827.00) |
| ADP Processing | 1,101.00 | 1,080.00 | 21.00 | 1,349.00 | (248.00) |
| CalPERS Retirement | 22,324.00 | 20,172.00 | 2,152.00 | 22,113.00 | 211.00 |
| CaiPERS UAL | 20,691.00 | 32,352.00 | (11,661.00) | 19,788.00 | 903.00 |
| CalPERS Health Insurance | 39,354.00 | 46,866.00 | (7,512.00) | 42,124.00 | (2,770.00) |
| Flexible Spending Account (FSA) | 3,500.00 | 3,600.00 | (100.00) | 4,852.00 | (1,352.00) |
| Dental Insurance | 6,417.00 | 6,600.00 | (183.00) | 6,233.00 | 184.00 |
| Vision Insurance | 385.00 | 396.00 | (11.00) | 506.00 | (121.00) |
| Life Insurance | 280.00 | 288.00 | (8.00) | 310.00 | (30.00) |
| Retiree Health Insurance | - | - | - | - | - |
| GASB 45-75 / OPEB Expense | - | - | - | - | - |
| GASB 68 / Deferred Expense | • | - | - | - | - |
| Personnel Recruitment & Pre-Employment Expense | | - | - | - | - |
| Dues & Subscriptions | 7,925.00 | 7,300.00 | 625.00 | 4,898.00 | 3,027.00 |
| Seminars & Conferences | 299.00 | 650.00 | (351.00) | 1,440.00 | (1,141.00) |
| Professional Development & Education | - | - | - | 633.00 | (633.00) |
| Business Travel & Entertainment | 244.00 | 900.00 | (656.00) | 3,072.00 | (2,828.00) |
| Public Notices | - | - | - | - | |
| Administrative Meetings / Employee Relations | 300.00 | 600.00 | (300.00) | 253.32 | 46.68 |
| Telephone | 880.00 | 860.00 | 20.00 | 1,393.00 | (513.00) |
| Telecommunications | 2,288.00 | 2,400.00 | (112.00) | 2,236.00 | 52.00 |
| Postage & Courier Services | 131.00 | 240.00 | (109.00) | 1.00 | 130.00 |
| General Supplies & Materials | 1,182.00 | 1,800.00 | (618.00) | 1,872.00 | (690.00) |
| Office Supplies & Materials | 3,990.00 | 4,400.00 | (410.00) | 2,924.00 | 1,066.00 |
| District Vehicle Supplies & Materials | 350.00 | 700.00 | (350.00) | 1,100.00 | (750.00) |
| District Vehicle Fuel | - | - | - | | · - |
| Office Equipment Repair & Maintenance | 57.00 | _ | 57.00 | 326.00 | (269.00) |
| General Repairs & Maintenance | 11,383.00 | 14,600.00 | (3,217.00) | 7,127.00 | 4,256.00 |
| District Vehicle Repair & Maintenance | 360.00 | 720.00 | (360.00) | · - | 360.00 |
| Other / Contract Services | 2,954.00 | 4,800.00 | (1,846.00) | 3,359.00 | (405.00) |
| Architect & Engineer | | | - | - | - |
| Computer / LAN & IT | 68,636.00 | 72,800.00 | (4,164.00) | 85,484.00 | (16,848.00) |
| Environmental | 8,987.00 | 10,150.00 | (1,163.00) | 11,503.00 | (2,516.00) |
| Total Airport Operations: | 479,378.00 | 498,977.00 | (19,599.00) | 562,672.32 | (83,294.32) |

FEBRUARY 17, 2021

| Date 20210210 | FY 2021 FULL YEAR REVISED BUDGET | FY 2021 FULL YEAR BUDGET | FOR FY 2021 | FY 2020 FULL YEAR FORECAST | FOR FY 2021 |
|--|----------------------------------|--------------------------|----------------|----------------------------------|----------------|
| Police Department | | | | | |
| Salaries & Wages | - | - | - | _ | _ |
| Salary Wage Reimbursement - AIP & Billing | (116,800.00) | (116,800.00) | - | (117,440.00) | 640.00 |
| Overtime (OT) Pay | - | - | - | - | - |
| Holiday Pay | - | - | - | - | - |
| Training Pay | - | - | - | - | - |
| Uniform Allowance | - | - | - | - | _ |
| Employer SSI | - | - | - | - | - |
| Employer MC | - | - | - | - | - |
| Workers' Compensation Insurance | - | - | - | - | - |
| ADP Processing | - | - | - | - | - |
| CalPERS Retirement | - | - | - | - | - |
| CalPERS UAL | 158,438.00 | 163,896.00 | (5,458.00) | 136,748.00 | 21,690.00 |
| CalPERS Health Insurance | - | - | - | _ | _ |
| Flexible Spending Account (FSA) | | - | - | - | _ |
| Dental Insurance | - | _ | - | - | _ |
| Vision Insurance | - | _ | _ | _ | _ |
| Life Insurance | - | | _ | _ | _ |
| Retiree Health Insurance | 37,140.00 | 37,140.00 | _ | 35,865.00 | 1,275.00 |
| GASB 45-75 / OPEB Expense | , <u>-</u> | | _ | - | _ |
| GASB 68 / Deferred Expense | | - | _ | _ | _ |
| Personnel Recruitment & Pre-Employment Expense | - | - | - | - | _ |
| Dues & Subscriptions | - | _ | _ | _ | _ |
| Seminars & Conferences | - | _ | _ | _ | _ |
| Professional Development & Education | - | _ | _ | _ | _ |
| Business Travel & Entertainment | | _ | _ | _ | _ |
| Administrative Meetings / Employee Relations | _ | _ | _ | _ | _ |
| Telephone | 2,394.00 | 3,500.00 | (1,106.00) | 2,506.00 | (112.00 |
| Telecommunications | 20,228.00 | 23,400.00 | (3,172.00) | 21,684.00 | (1,456.00 |
| Postage & Courier Services | | | - | , | - |
| General Supplies & Materials | _ | _ | | _ | _ |
| Office Supplies & Materials | _ | _ | _ | _ | _ |
| District Vehicle Supplies & Materials | _ | _ | | _ | _ |
| District Vehicle Fuel | _ | _ | | _ | _ |
| Office Equipment Repair & Maintenance | _ | _ | _ | _ | |
| General Repairs & Maintenance | _ | _ | | _ | |
| District Vehicle Repair & Maintenance | - | _ | - | - | |
| Police Services | 1,012,176.00 | 1,013,684.00 | (1,508.00) | 1,129,694.00 | (117,518.00 |
| District Legal Counsel | 1,012,170.00 | 1,010,004.00 | (1,506.00) | 1,125,054.00 | (117,516.00 |
| Other Legal Services | • | - | - | - | - |
| Computer / LAN & IT | 2,499.00 | 2,400.00 | 99.00 | 800.00 | 1,699.00 |
| | | | | | |

FEBRUARY 17, 2021

| Date 20210210 | FY 2021 FULL YEAR REVISED BUDGET | FY 2021 FULL YEAR BUDGET | INC/(DEC) FOR FY 2021 | FY 2020 FULL YEAR FORECAST | FOR FY 2021 | |
|---------------------------------------|--|--------------------------------|-----------------------------|----------------------------------|----------------|--|
| ARFF / Fire Services | | | | | | |
| CalPERS UAL | 385,596.00 | 398,868.00 | (13,272.00) | 385,107.00 | 489.00 | |
| Retiree Health Insurance | 10,116.00 | 10,116.00 | - | 9,900.00 | 216.00 | |
| GASB 45-75 / OPEB Expense | - | - | - | - | - | |
| GASB 68 / Deferred Expense | - | - | | | | |
| Telephone | 1,938.00 | 1,995.00 | (57.00) | 1,449.00 | 489.00 | |
| Telecommunications | - | - | - | - | - | |
| District Vehicle Supplies & Materials | - | - | - | - | - | |
| District Vehicle Fuel | - | - | - | - | - | |
| Office Equipment Repair & Maintenance | - | - | - | 915.00 | (915.00) | |
| General Repairs & Maintenance | 3,540.00 | 7,080.00 | (3,540.00) | 3,500.00 | 40.00 | |
| District Vehicle Repair & Maintenance | 65,519.00 | 50,000.00 | 15,519.00 | 26,914.00 | 38,605.00 | |
| Fire Services | 1,503,324.00 | 1,503,324.00 | - | 1,612,557.00 | (109,233.00) | |
| Other / Contract Services | - | - | - | - | - 1 | |
| Utilities - Electricity | 2,056.00 | - | 2,056.00 | 1,363.00 | 693.00 | |
| Utilities - Natural Gas | 2,313.00 | - | 2,313.00 | 2,546.00 | (233.00) | |
| Utilities - Water | 7,155.00 | - | 7,155.00 | 2,155.00 | 5,000.00 | |
| Total ARFF / Fire Services: | 1,981,557.00 | 1,971,383.00 | 10,174.00 | 2,046,406.00 | (64,849.00) | |
| Board of Directors | | | | | | |
| Board Member Compensation | 26,400.00 | 26,400.00 | - | 22,275.00 | 4,125.00 | |
| Employer SSI | 1,644.00 | 1,644.00 | - | 1,381.05 | 262.95 | |
| Employer MC | 384.00 | 384.00 | - | 323.09 | 60.91 | |
| Workers' Compensation Insurance | 108.00 | 108.00 | - | 106.65 | 1.35 | |
| ADP Processing | 1,800.00 | 1,800.00 | - | 1,170.60 | 629.40 | |
| Dues & Subscriptions | 1,709.54 | 1,200.00 | 509.54 | 1,437.50 | 272.04 | |
| Seminars & Conferences | 3,000.00 | 8,900.00 | (5,900.00) | 7,528.51 | (4,528.51) | |
| Other Meetings / Workshops | 3,958.08 | 6,000.00 | (2,041.92) | 25,168.49 | (21,210.41) | |
| Business Travel & Entertainment | 3,600.00 | 7,200.00 | (3,600.00) | 8,418.85 | (4,818.85) | |
| Board Member Election | 100,632.50 | 105,000.00 | (4,367.50) | - | 100,632.50 | |
| Postage & Courier Services | 1,258.00 | 900.00 | 358.00 | 887.00 | 371.00 | |
| Office Supplies & Materials | 290.00 | 500.00 | (210.00) | 314.44 | (24.44) | |
| Other / Contract Services | 390.00 | 780.00 | (390.00) | 195.00 | 195.00 | |
| District Legal Counsel | 99,171.00 | 99,000.00 | 171.00 | 92,225.88 | 6,945.12 | |
| Other Professional Services | 185.00 | - | 185.00 | 813.97 | (628.97) | |
| Total Board of Directors: | 244,530.12 | 259,816.00 | (15,285.88) | 162,246.03 | 82,284.09 | |

FEBRUARY 17, 2021

| Date 20210210 | FY 2021 FULL YEAR REVISED BUDGET | FY 2021 FULL YEAR BUDGET | INC/(DEC) FOR FY 2021 | FY 2020 FULL YEAR FORECAST | FOR FY 2021 | |
|---|--|--------------------------------|-----------------------|----------------------------------|----------------|--|
| Office Rental Space | | | | | | |
| Telephone | 2,444.22 | 3,000.00 | (555.78) | 3,822.00 | (1,377.78) | |
| Umbrella Liability Insurance Expense | - | 4,000.00 | (4,000.00) | 2,155.44 | (2,155.44) | |
| Miscellaneous Expense | - | - | - | - | - | |
| Rental Space Repair & Maintenance | 31,546.83 | 63,500.00 | (31,953.17) | 12,321.73 | 19,225.10 | |
| General Repair & Maintenance | 541.22 | - | 541.22 | - | 541.22 | |
| Other / Contract Services | 27,921.25 | 36,120.00 | (8,198.75) | 34,564.53 | (6,643.28) | |
| Outside Services | - | - | - | 4,411.97 | (4,411.97) | |
| Utilities - Electricity | 46,166.40 | 44,400.00 | 1,766.40 | 37,410.82 | 8,755.58 | |
| Utilities - Natural Gas | 10,092.12 | 12,000.00 | (1,907.88) | 11,767.62 | (1,675.50) | |
| Utilities - Water | 16,232.48 | 15,300.00 | 932.48 | 10,340.56 | 5,891.92 | |
| Utilities - Sewage / Waste Water | 5,056.09 | 4,950.00 | 106.09 | 5,346.19 | (290.10) | |
| Utilities - Solid Waste Disposal | 4,252.92 | 4,500.00 | (247.08) | 3,313.22 | 939.70 | |
| Property Tax & Assessments | - | 77,000.00 | (77,000.00) | 67,725.82 | (67,725.82) | |
| Total Office Rental Space: | 144,253.53 | 264,770.00 | (120,516.47) | 193,179.90 | (48,926.37) | |
| Total Operating Expenses: | 8,162,632.65 | 8,093,223.00 | 69,409.65 | 8,452,481.25 | (289,848.60) | |
| Net Income From Operations: | (2,171,314.06) | (2,756,846.17) | 585,532.10 | 96,642.36 | (2,267,201.12) | |
| Other Income and Expense | | | | | | |
| Grants - FAA | 10,333,792.00 | 16,920,745.75 | (6,586,953.75) | 9,957,771.00 | 376,021.00 | |
| Grant-CARESACT | 3,778,650.37 | 4,103,417.21 | (324,766.83) | 1,307,926.46 | 2,470,723.91 | |
| Passenger Facility Charges FY 18 10.02 | 74,572.47 | 74,572.47 | - | 795,504.93 | (720,932.46 | |
| Passenger Facility Charges - Int Income | 12,500.00 | 12,500.00 | - | 20,693.89 | (8,193.89 | |
| PFC - Unrealized Gain/Loss on Investments | - | - | - | 9,582.98 | (9,582.98 | |
| nterest Income - Banks | 1,800.00 | 1,800.00 | - | 2,272.43 | (472.43 | |
| Interest Income - L.A.I.F. | 24,000.00 | 24,000.00 | - | 52,613.62 | (28,613.62 | |
| Interest Income - Notes Receivable | - | - | - | - | - | |
| Interest Income - MPAD Investments | 40,800.00 | 40,800.00 | - | 38,027.37 | 2,772.63 | |
| MPAD - Unrealized Gain/Loss on Investment | - | - | - | 17,538.65 | (17,538.65 | |
| Grants - OTHER | - | - | - | - | - ' | |
| Gain/Loss on Disposal of Fixed Assets | - | - | - | - | - | |
| Interest Expense - 2012 MPAD POLFY 18 10.10 | (28,072.00) | (28,072.00) | - | (43,230.00) | 15,158.00 | |
| Interest Expense - CEC Loan | (26,126.07) | (26,126.07) | - | (27,705.49) | 1,579.42 | |
| Depreciation / Amortization Expen FY 18 10.11 | (5,775,227.41) | (5,775,227.41) | - | (6,751,858.23) | 976,630.81 | |
| Fotal Other Income and Expense: | 8,436,689.36 | 15,348,409.94 | (6,911,720.58) | 5,379,137.61 | 3,057,551.74 | |
| Net Income / (Loss) / Net Change in Position: | 6,265,375.29 | 12,591,563.77 | (6,326,188.48) | 5,475,779.97 | 789,595.32 | |
| | | | | | | |



2801 Monterey Salinas Highway Properties

General Information Update as of December 31, 2020

2801 Properties Acquired

Acquisition Date: July 3, 2019

Acquisition Price and Funding Sources:

| Final Acquisition Price | <i>\$7,545,960</i> |
|--|--------------------|
| Finding Source FAA Grant AIP0306015969 | \$6,811,192 |
| PFC 16-21-U-00-MRY | \$ 734,768 |

Parcels Acquired

| • | APN 013-222-001-000 (T)1 | 2801 MSH Lot A |
|---|--------------------------|----------------|
| • | APN 013-222-003-000 (T)2 | 2801 MSH Lot C |
| • | APN 013-222-006-000 (T)3 | 2801 MSH Lot B |
| • | APN 013-222-007-000 (T)3 | 2801 MSH Lot D |

- APN 013-222-008-000 (T)3
 2801 MSH Lot E/F Common Area
- 1. Lot A building/offices are occupied by 3 tenants and still generating revenues
- 2. Lot C building/offices are vacant, and building is being evaluated for rehab due to asbestos or demolition
- 3. Lots B,D and E/F are undeveloped or common area

2801 Lot A Tenants

Fenton and Keller Attorneys at Law, Inc.

- Current lease terminates on September 30, 2022
- One five-year option to extend lease from October 1, 2022 to September 30, 2027

Biegel Law Firm

Current lease terminates on March 1, 2024

Law Office of Eric Holk

- Current lease terminates on May 31, 2022
- One five-year option to extend lease from June 1, 2022 to May 31, 2027

2801 Revenues by Tenant

| Office Rental Income by Tenant | FY 2020 | FYTD 2021 | LTD 12-31-20 |
|--------------------------------|------------|------------|--------------|
| Fenton & Keller | \$ 329,870 | \$ 165,857 | \$ 495,727 |
| Biegel Law Firm | \$ 60,675 | \$ 30,875 | \$ 91,549 |
| Eric Holk | \$ 39,630 | \$ 22,442 | \$ 62,072 |
| Total Office Rental Income | \$ 430,175 | \$ 219,173 | \$ 649,348 |

2801 Revenues and Expenses

| | | FY 2020 | FYTD 2021 | L | TD 12-31-20 |
|--|----|---------|---------------|----|-------------|
| Office Rental Income Totals | \$ | 430,175 | \$ 219,173 | \$ | 649,348 |
| | | | | | |
| Office Rental Expenses | | | | | |
| Umbrella Liability Insurance Expense * | \$ | 3,822 | \$ - | \$ | 3,822 |
| Telephone | \$ | 1,868 | \$ 944 | \$ | 2,812 |
| Repairs and Maintenance | \$ | 8,649 | \$ 15,588 | \$ | 24,237 |
| Other / Contract Services | \$ | 35,936 | \$ 9,861 | \$ | 45,797 |
| Utilities | \$ | 75,475 | \$ 41,225 | \$ | 116,700 |
| Property Tax & Assessments** | \$ | 67,726 | \$ 347 | \$ | 68,073 |
| Total Office Rental Expenses | \$ | 193,476 | \$ 67,966 | \$ | 261,442 |
| Rental Property Income Totals | \$ | 236,699 | \$ 151,207 | \$ | 387,907 |
| Income Margin | | 55.0% | 69.0% | | 59.7% |
| * Consolidated into Master Policy@ 50% | | | | | |
| ** Pending Possessory Tax Bills | | | | | |

2801 Estimated Revenue Opportunity

| Rental Contract Term Remaining | Start Date | Term Date | Months | Future Revenues |
|-------------------------------------|------------|------------------|--------|------------------------|
| Fenton & Keller | 10/1/2022 | 9/30/2027 | 81 | 2,479,370 |
| Biegel Law Firm | 7/1/2019 | 2/28/2024 | 38 | 195,835 |
| Eric Holk | 6/1/2022 | 5/31/2027 | 77 | 270,069 |
| Total Remaining Revenue Opportunity | | | | 2,945,274 |

AGENDA ITEM: H

DATE: February 17, 2021

TO: Michael La Pier, Executive Director, Monterey Regional Airport

FROM: Department Heads

SUBJECT: Monthly Department Reports

FINANCE AND ADMINISTRATION.

<u>Terminal Comment Card Log by Administration</u>
Financial Summary by Tim Bergholz, Deputy Executive Director of Finance & Administration

FIRE.

Monthly Fire Report by Monterey Fire Department

OPERATIONS.

Operations Report by Ken Griggs, Operations Manager

PLANNING AND DEVELOPMENT.

Planning & Development Report by Chris Morello, Deputy Director of Strategy and Development

POLICE.

Police Activity Report by Del Rey Oaks Police Department

| Tone | Date | Time | Airline | Flt # | A/D/G | Comments | City & State |
|------|----------|-------|---------|-------|-------|---|--------------|
| N | 01/18/21 | 9:00 | - | - | | Your free Wi-Fi internet is horrible. The connection drops every 2-3 minutes. Can't you do something about this, please? Pretty please? Many African countries have better Wi-Fi. | Seaside, CA |
| С | 01/25/21 | 10:00 | AA | 5778 | - | Please do PRE CHECK!! | - |

AGENDA ITEM: H

DATE: February 17, 2021

TO: Michael La Pier, Executive Director, Monterey Regional Airport FROM: Tim Bergholz, Deputy Executive Director Finance and Administration

SUBJECT: Fiscal Year 2021 Financial Summary

BACKGROUND. December 2020 pre audit financial results are summarized in the following documents:

- Graphic Comparison Actual Operating Revenue & Actual Operating Expense
- Airport Operating Statistics & Financial Performance
- Capital Expenditures
- Investments Schedule
- Sources / Uses of Cash

The COVID-19 health emergency that began to surge again in November did have an impact on aviation travel in December. December commercial airline enplanements decreased at 14.8% month over month, general aviation landings are about 74% of prior years landings and travel related concessions were lower but stable. Airport customers and tenants continue to adjust to new shelter in place orders and travel safety requirements under the pandemic and the industries COVID-19 safety policies and practices continue.

The Airport filed a \$409.1K Corona Virus Aid, Relief, and Economic Security (CARES) Act reimbursement request for December. The Airport practice is to only draw funds when cash outflows exceed cash inflows from operations, district capital improvements and debt services. As of December 30, total CARES Act reimbursement requests submitted are \$3.55M and the balance available is \$9.11M.

SUMMARY. December 2020 combined Airport operating revenues are \$517.6K which is \$66.6K (11.4%) lower than budget (\$584.1K). The December unfavorable revenue variance is attributed to changes projected in the June 2021 budget. By November 1, the Airport hoped Commercial Airline travel would have improved, and tenant abatements could be decreased or cancelled. In November, the Board of Directors extended the tenant abatements with some modifications until February 29, 2021. Fortunately, there is increasing stability in Commercial, General Aviation and Concession revenues. Most of the businesses operating in the Non-Aviation and Other Operating continue to operate with near normal revenues. The revenue variance came from the following:

| OPERATING REVENUES | | | | | | | | | | | |
|--------------------|------------|--------------------|--------------|--------------|------------|-------|--|--|--|--|--|
| December | December | | FYTD | FYTD | | | | | | | |
| 2020 | 2020 | VARIANCE | 2021 | 2021 | VARIAN | ICE | | | | | |
| ACTUAL | BUDGET | \$ % | ACTUAL | BUDGET | \$ | % | | | | | |
| \$ 517.567 | \$ 584.125 | \$ (66.558) -11.4% | \$ 2.935.345 | \$ 2.304.420 | \$ 630.925 | 27.4% | | | | | |

Commercial Aviation (CA) fees in December are over budget (\$46.8K actual vs \$31.7K budget) by \$15.1K or 47.8%. Aircraft landing volumes (201) are over budget (159) by 42 landings. In

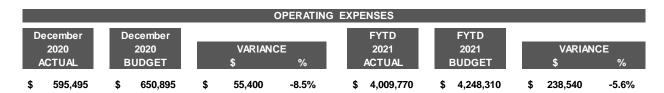
December, commercial airlines revenue generating enplanements decreased slightly from 7,160 in November to 6,102 passengers. In December American Airlines' Dallas flight simple load factor is 58.0% and United's Denver flight is 55.9%. In December, Operations reported no <u>scheduled</u> flight cancellations.

General Aviation (GA) operating revenues for December (\$107.7K) are \$2.3K or 2.2% higher than budget (\$106.9K). This favorable GA revenue variance resulted from higher GA Landing (\$10.1K) and Fuel Flowage (\$16.6K) fees that were slightly offset by lower FBO abated rents and hangar fees (\$24.3K).

In December, combined TCP permits, Taxi Permits/Trips, TNC Trips, Terminal Concessions, Rental Car and Parking Concessions (Concessions) revenues (\$55.8K) are \$29.9K or 115.7% higher than budget (\$25.9K). Beginning November 2020 Rental Car and Parking minimum annual guarantees were included in the budget (\$12.8K). Overall Concession revenues have been performing better than expected even with the 71.6% decrease in enplanements and deplanements. Rental car revenues are operating at about 56% of prior year levels. As previously mentioned, there are a significant number of local customers and car service centers utilizing the Airport's rental car concession services which helps maintain concession revenues.

December Non-Aviation Tenant revenues (\$174.6K) are lower than budget (\$180.0) by \$5.4K or 2.9%. Most of the variance came from Tarpy's rent abatement (\$10.3K) that was partially extended to February 28, 2021. Tarpy's abatement was partially offset by improved RV rents, MHSS fees and higher office rents (\$4.9K).

December Other Operating Revenues (\$98.1K) are higher than budget (\$87.6K) by \$10.6K or 12.1%. The favorable variance resulted from a higher Monterey County property tax allocation (\$3.9K) tenant utilities chargebacks (\$6.2K) and higher tenant parking passes and badges (\$0.7K) which were offset by other small variances (\$0.9K).



December operating expenses (\$595.5K) are under budget (\$650.9K) by \$55.4K or 8.5%. The expense variance came from the following:

Salary & Wages and Employer Payroll Tax (Wages) Expenses (\$134.8K) for December are lower than budget (\$156.2K) \$21.4K or 13.7%. The lower Wages expense came from vacations taken by employees in December (\$8.0K), the vacant Operations Supervisor position (\$5.5K) and P&D request for capital labor reimbursements (\$7.8K)

Employer Benefit Expenses (\$112.3K) for December are lower than budget (\$118.6K) by \$6.4K

or 5.3%. The variance is the result of lower CalPERS retirement expenses (\$3.0K), savings from prepaying the FY 21 CALPERS UAL expense (\$2.7K) and other small differences.

Personnel Related Expenses (\$1.6K) for December are under budget (\$6.8K) by \$5.2K or 76.2%. The favorable variance comes from lower Dues and Subscriptions (\$1.0K) and lower Travel & Business Entertainment related expenses (\$6.1K) that was offset by small variances (\$0.9K).

Business Related Expenses (\$24.7K) for December are under budget (\$27.0K) \$2.3K or 8.6%. All of the favorable variance comes from lower Administrative Meetings / Employee Relations expenses.

Expendable/Consumable Supplies & Materials expenses (\$2.1K) for December are under budget (\$12.2K) by \$10.1K or 83.1%. This favorable expense variance resulted from lower expenses in all supplies categories.

Repair & Maintenance expenses (\$9.8K) for December are under budget (\$35.2K) by \$25.4K or 72.1%. This favorable expense variance resulted from lower Airfield Repair & Maintenance (\$12.7K), Terminal Space Repairs (\$0.3K), Rental Space Repairs and Maintenance (\$3.2K), Landscape & Grounds Repair & Maintenance (\$5.1K), General Repairs & Maintenance (\$1.0K), District Vehicle Repair & Maintenance (\$3.1K).

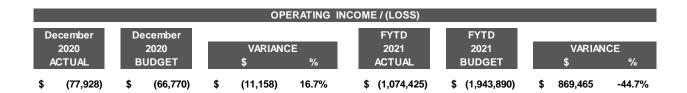
Outside Services expenses (\$220.7K) for December are lower than budget (\$224.9K) by \$4.2K or 1.8%. Most of the variance comes from luggage belt repairs that were delayed (\$3.5K).

Professional Service expenses (\$36.3K) for December are over budget (\$23.7K) by \$12.4K or 52.2%. The unfavorable variance comes from Audit Fees that were billed in December but budgeted in November (\$4.0K), higher Other Legal Fees from the CEQA Amendment lawsuit (\$16.2K) that are offset by lower Architect & Engineer expenses (\$1.0K), Computer / LAN & IT expenses (\$2.5K), Datawest Tech support fees(\$1.6K) and Human Resources contract expenses (\$2.5K).

Marketing related expenses (\$18.9K) for December are over budget (\$11.7K) by \$7.2K or 61.4%. Most of the variance resulted from higher Marketing Expenses (\$13.2K) for commercials and advertising that were offset by lower Public Relations (\$1.0K) and Air Service (\$5.0K).

Combined Utilities expenses for December (\$29.6K) are materially on budget (\$29.5K).

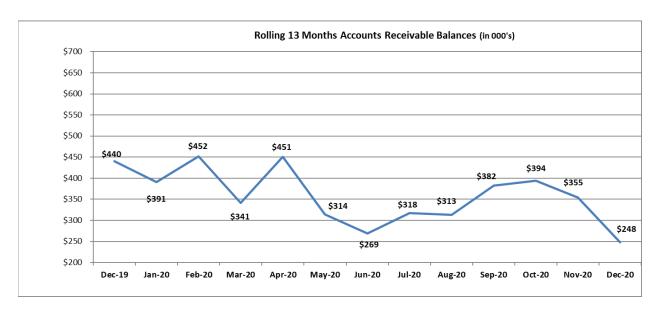
December proportionally lower revenues and operating expenses resulted in an operating loss of \$77.9K which is \$11.2K higher than the budgeted loss of \$66.8K. FYTD the operating loss is \$1.07M which is \$869.5K lower than budgeted loss of \$1.94M.



ACCOUNTS RECEIVABLE. The accounts receivable balance on December 31, 2020 is \$248K. This balance is 29.9% lower than November 30, 2020 balance of \$355K and 43.5% lower than the \$440K balance on December 31, 2019. The <u>net</u> accounts receivable balance <u>over 60 days old on</u> December 31, 2020 is \$8.4K. As of January 26, 2021, the over 60 days balance is a credit of \$32.1K and the accounts receivable balance is \$102.1K.

Chart 1 depicts the accounts receivable balances by month for the 13 months from November 2019 to November 2020.

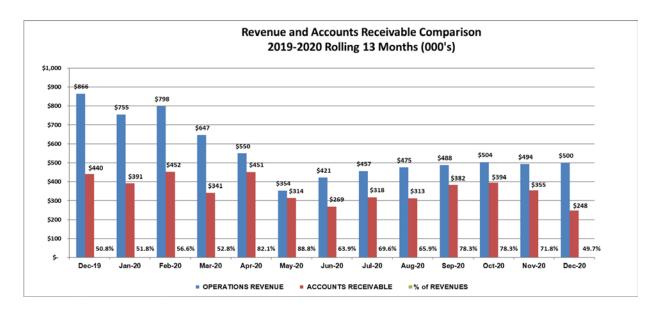
Chart 1



The balance of accounts receivable at month-end will align with operating revenues in that month. The month-end balance of accounts receivables historically was approximately 50% to 70% of revenues. For December 2020, accounts receivables are 49.7% of revenues and the thirteenmonth average is 63.9%. Included in the December accounts receivables balance is a total bad debts reserve of \$32.0K. We continue to monitor customer's accounts for unusual activity and will make periodic calls to improve collections.

Chart 2 graphically presents the monthly comparison of operating revenues to accounts receivable.

Chart 2



UNRESTICTED CASH AND INVESTMENTS. The unrestricted cash and investments balance on December 31, 2020 is \$5.85M and the unrestricted cash and investments balance on November 30, 2020 was \$6.14M, a decrease of \$293.6K. The decrease in unrestricted cash and investments came from transfers out to fund payroll (\$50.00K), District prepaid CIP related expenses (\$280.3K) and debt service (\$89.4K) and general expense payments (\$94.6K) that were offset by the November CARES Act payment (\$209.9K) and interest income (\$10.8K).

Chart 3 graphically presents the monthly balances of unrestricted cash and investments.

Chart 3

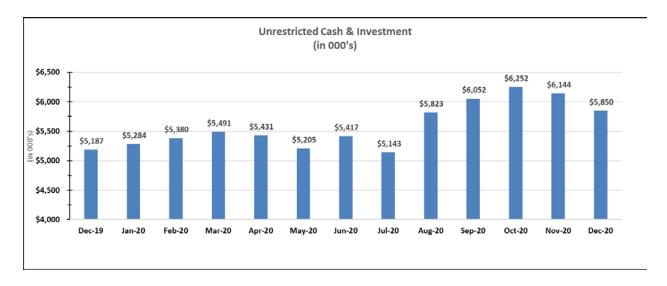


Table 1 presents simple load factors for fiscal years 2016 to 2021. Load factors indicate the customer utilization of available aircraft seating capacity which generally correlates to customer

use of TCP, Taxi and TNC services, parking, and other support services. Simple load factors <u>do not include non-revenue enplanements</u>. Historically annual load factors range from approximately 70% to 77%. Commercial Airline aircraft types have a direct link to capacity and potential changes in enplanements. As the mix of aircraft and destinations change, the goal is to have load factors follow which indicates that customers are willing to use the services offered by the Airlines.

As previously mentioned, the national health emergency has significantly impacted all tenant operations at the Airport. Table 1 clearly shows the impact of the national health emergency on simple load factors.

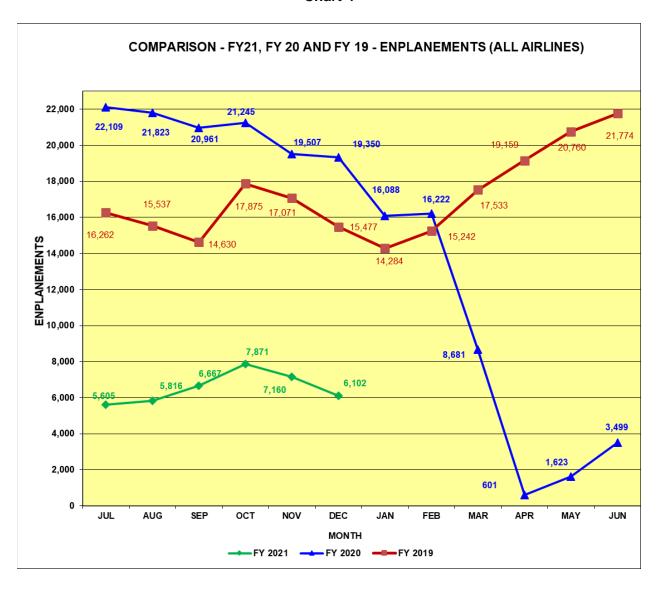
Airline specific simple load factors for December 2020 are Alaska SAN 22.7%, American DFW 58.0%, American PHX 44.6%, United DEN 55.9%, United SFO/LAX 22.1%, and Allegiant LAS 35.2%.

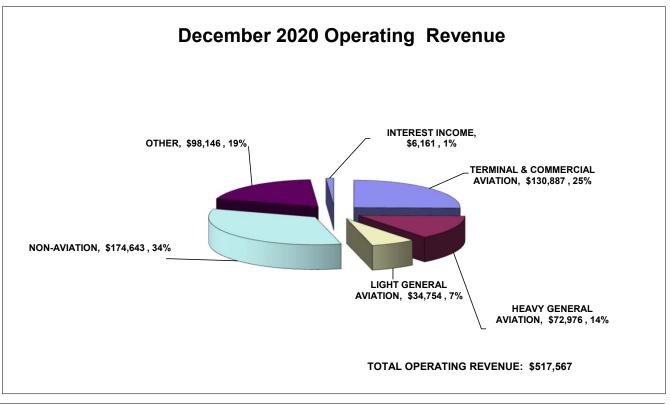
Table 1

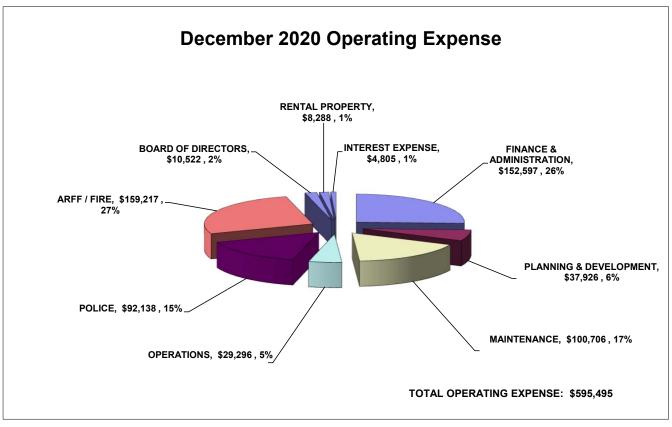
| | | Decembe | r 2020 | | FYTD | | | | | |
|--------|---------|--------------|-----------|---------|---------|--------------|-----------|---------|--|--|
| Fiscal | Load | | Available | | Load | | Available | | | |
| Year | Factors | Enplanements | Seats | Flights | Factors | Enplanements | Seats | Flights | | |
| 2021 | 40.8% | 6,102 | 14,970 | 201 | 46.6% | 39,222 | 84,128 | 1,157 | | |
| 2020 | 76.6% | 19,350 | 25,276 | 384 | 76.8% | 124,995 | 162,804 | 2,480 | | |
| 2019 | 63.4% | 15,477 | 24,422 | 370 | 69.8% | 96,852 | 138,853 | 2,094 | | |
| 2018 | 75.4% | 15,740 | 20,880 | 313 | 78.4% | 99,359 | 126,790 | 1,989 | | |
| 2017 | 73.3% | 16,275 | 22,206 | 342 | 76.5% | 103,147 | 134,860 | 2,082 | | |
| 2016 | 80.1% | 15,347 | 19,160 | 313 | 80.0% | 93,785 | 117,232 | 1,952 | | |

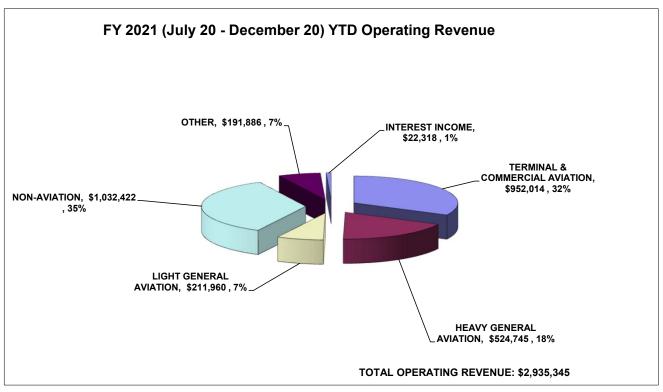
Chart 4 presents a comparison of monthly FY 2019, 2020 and 2021 enplanements, which represents the Airport's business cycle. When comparing December 2020 and November 2020, enplanements decreased 14.8% or 1,058 enplanements. When comparing December 2020 to December 2019, enplanements decreased 68.5% or 13,248 enplanements.

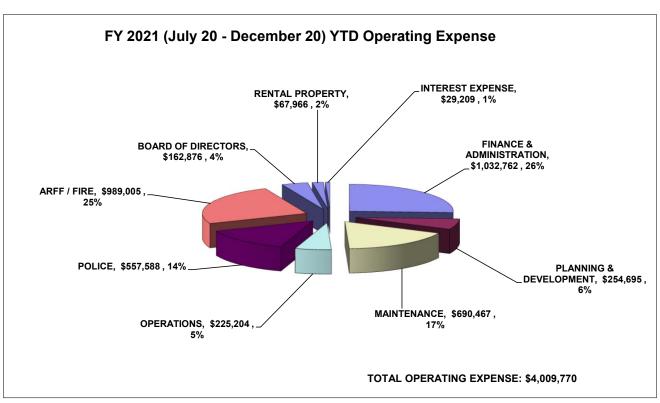
Chart 4











AIRPORT DISTRICT OPERATING AND FINANCIAL PERFORMANCE SUMMARY December 31, 2020

| OPERATING STATISTICS | Dec-20 | Budget | | Dec-19 | YTD FY 21 | Budget | | YTD FY 20 |
|---|------------------------|-----------------------|--------------|-----------------------|--------------|-----------------------|---------|--------------|
| AIRPORT ACTIVITY | | | | | | | | _ |
| Air Carrier Landings ¹ | 201 | 159 | 26.4% | 384 | 1,15 | 7 938 | 23.3% | 2,455 |
| Passengers (emp/dep) | 10,972 | 100 | 20.470 | 38,664 | 76,37 | | 20.070 | 250,573 |
| Total Cargo (in pounds) | 50,815 | | | 79,573 | 274,12 | | | 417,165 |
| . otal oalgo (iii poaliso) | 30,010 | | | . 0,0.0 | , | _ | | , |
| Commercial | 773 | | | 1,166 | 6,04 | R | | 8,656 |
| General Aviation | 2,450 | | | 1,927 | 14,84 | | | 18,470 |
| Military | 96 | | | 77 | 48: | | | 797 |
| TOTAL AIRCRAFT OPERATIONS | 3,319 | | | 3,170 | 21,37 | | | 27,923 |
| VEHICLE EXIT COUNT | | | | | | | | |
| Long Term (1) Lot | 503 | | | 1,835 | 3,86 | 8 | | 11,864 |
| Upper Short Term (2) Lot | 532 | | | 1,869 | 3,65 | | | 11,902 |
| Lower Short Term (3) Lot | 2,387 | | | 6,774 | 15,74 | | | 40,299 |
| TOTAL VEHICLE EXIT COUNT | 3,422 | | | 10,478 | 23,27 | | | 64,065 |
| 1 Cancelled Flights: Current Month = 0 (0 - Alaska /0 - Allegiant /0- Ameri | can /0- United) FYTD = | 16 (0 - Alaska /1 - A | llegiant /6- | American /9 - United) | _ | | | _ |
| | Dec 20 | Dec 20 | | Dec 19 | YTD FY 21 | | | YTD FY 20 |
| | ACTUAL | BUDGET | % | ACTUAL | ACTUAL | BUDGET | % | ACTUAL |
| OPERATING REVENUE | | | | | | | | |
| TERMINAL | | | | | | | | |
| CA Landing, Apron, RON and Fuel Flowage Fees | 46,832 | 31,697 | 47.7% | 76,744 | 264,56 | 6 191,605 | 38.1% | 498,817 |
| Rents | 28,274 | 144,017 | -80.4% | 145,565 | 138,97 | 9 329,250 | -57.8% | 873,105 |
| TCP Operator Permits | 300 | 650 | -53.8% | 783 | 1,80 | | -53.8% | 3,968 |
| Taxi Operator Permits & Trip Fees | 1,042 | 715 | 45.7% | 4,903 | 8,10 | | 60.5% | 37,006 |
| TNC Permits & Trip Fees | 5,538 | 2,182 | 153.8% | 18,660 | 30,51 | | 121.3% | 128,580 |
| Concessions | 2,175 | 9,565 | -77.3% | 15,085 | 43,34 | | 126.6% | 118,142 |
| Rental Car | 36,774 | 5,500 | 568.6% | 84,355 | 387,65 | | | 727,814 |
| Parking | 9,953 | 7,250 | 37.3% | 76,947 | 77,05 | 1 14,500 | 431.4% | 522,398 |
| HEAVY GENERAL AVIATION | | | | | | | | |
| GA Landing Fees | 16,913 | 6,861 | 146.5% | 22,869 | 170,82 | | 150.0% | 227,738 |
| FBO Rent | 36,936 | 57,780 | -36.1% | 57,780 | 195,12 | , | -15.6% | 346,680 |
| Fuel Fees | 19,128 | 2,506 | 663.3% | 25,046 | 158,79 | | 609.3% | 223,854 |
| LIGHT GENERAL AVIATION | 34,754 | 38,258 | -9.2% | 36,972 | 211,96 | | -5.5% | 225,538 |
| NON AVIATION | 174,643 | 180,019 | -3.0% | 185,759 | 1,032,42 | | 4.9% | 1,105,653 |
| OTHER OPERATING REVENUE | 98,146 | 87,575 | 12.1% | 95,918 | 191,88 | | 25.4% | 240,518 |
| INTEREST INCOME | 6,161 | 9,550 | -35.5% | 18,167 | 22,31 | | -33.0% | 50,653 |
| TOTAL OPERATING REVENUE | \$ 517,567 \$ * | 584,125 * | -11.4% | \$ 865,553 | \$ 2,935,34 | 5 \$ 2,304,420 * * | 27.4% | \$ 5,330,464 |
| OPERATING EXPENSE | | | | | | \$ 630,925 | | |
| Finance & Administration | 152,597 | 140,525 | 8.6% | 169,605 | 1,032,76 | | 9.1% | 1,020,697 |
| Planning & Development | 37,926 | 43,834 | -13.5% | 48,154 | 254,69 | | -8.9% | 255,353 |
| Maintenance & Custodial Services | 100,706 | 136,731 | -26.3% | 130,674 | 690,46 | | -15.3% | 814,442 |
| Airport Operations | 29,296 | 39,590 | -26.0% | 54,902 | 225,20 | | -12.4% | 286,751 |
| Police Department | 92,138 | 93,281 | -1.2% | 100,171 | 557,58 | 8 565,326 | -1.4% | 603,308 |
| ARFF /Fire Services | 159,217 | 164,485 | -3.2% | 168,451 | 989,00 | 5 984,895 | 0.4% | 1,018,986 |
| Board of Directors | 10,522 | 15,208 | -30.8% | 12,786 | 162,87 | 6 181,758 | -10.4% | 76,482 |
| Office Rentals | 8,288 | 12,360 | -32.9% | 9,196 | 67,96 | 6 188,135 | -63.9% | 130,661 |
| Interest Expense | 4,805 | 4,881 | -1.6% | 6,239 | 29,20 | 9 29,284 | -0.3% | 37,529 |
| TOTAL OPERATING EXPENSE | \$ 595,495 | \$ 650,895 | -8.5% | \$ 700,178 | \$ 4,009,77 | 0 \$ 4,248,310 | -5.6% | \$ 4,244,210 |
| OPERATING INCOME / (LOSS) | \$ (77,928) | (66,770) | 16.7% | \$ 165,375 | \$ (1,074,42 | 5) \$ (1,943,890) | -44.7% | \$ 1,086,254 |
| DISTRICT CAPITAL EXPENDITURES | \$ (350,965) | \$ - | 0.0% | \$ 11,991 | \$ (271,56 | 7) \$ 586,590 | -146.3% | \$ 52,978 |
| | | · - | 0.0% | | | _ | -140.5% | |
| DEBT SERVICE - PRINCIPAL ONLY | \$ 45,942 | | | \$ 41,133 | \$ 275,64 | 9 | | \$ 246,799 |

OPERATING EXPENSE OFF-SET BY FAA AIP GRANT / PFC DRAWDOWN

| | DEPARTMENT / ACCOUNT | Dec 2020 | FYTD 2020 |
|----|---|----------------|-----------------|
| 1. | Finance & Admin / Salary & Wage Reimbursement | \$ - | \$ - |
| | P&D / Salary & Wage Reimbursement | 7,796.71 | 19,568.36 |
| | Maintenance / Salary & Wage Reimbursement | - | - |
| | Operations / Salary & Wage Reimbursement | | - |
| | | \$ 7,796.71 | \$ 19,568.36 |

2. OPERATING EXPENSE OFF-SET BY HOMELAND SECURITY / TSA LEO GRANT

| | Dec | FYTD |
|--------------------------------------|----------------|-----------------|
| DEPARTMENT / ACCOUNT | 2020 | 2020 |
| Police / Salary & Wage Reimbursement | \$ 9,920.00 | \$ 58,880.00 |
| | \$ 9,920.00 | \$ 58,880.00 |

3. OPERATING EXPENSE OFF-SET BY SDI/WORKERS' COMP INSURANCE REIMBURSEMENT

| | Dec | | F` | YTD |
|---|-----|-----|----|-----|
| DEPARTMENT / ACCOUNT | 2 | 020 | 2 | 020 |
| Admin / Salary & Wage Reimbursement | \$ | - | \$ | - |
| P&D / Salary & Wage Reimbursement | | - | | - |
| Maintenance / Salary & Wage Reimbursement | | - | | - |
| Operations / Salary & Wage Reimbursement | | - | | - |
| | \$ | - | \$ | - |

4. OPERATING EXPENSE OFF-SET BY DIRECT BILLING - NON-STANDARD SERVICE(S)

| DEPARTMENT / ACCOUNT | Dec 2020 | FYTD 2020 |
|---|-----------------|-----------------|
| Admin / Salary & Wage Reimbursement | \$ - | \$ - |
| P & D / Salary & Wage Reimbursement | - | - |
| Maintenance / Salary & Wage Reimbursement | - | - |
| Operations / Salary & Wage Reimbursement | - | - |
| Police / Salary & Wage Reimbursement | - | - |
| • | \$ - | \$ - |
| | | |
| TOTAL - PERIOD & FYTD | \$ 17,716.71 | \$ 78,448.36 |

FISCAL YEAR 2021

Airport Capital Improvements / Capital Expenditures FINANCIAL STATEMENTS UNAUDITED December 31, 2020

| | | | · | | | | | |
|--|----------------|------------------|----------------|-------|----------------------|-------|-------------------------|-------|
| | Actual FY 2 | 021 | Prior Fiscal | Year | Actual FY 20 | 21 | Prior Fiscal Y | ear |
| Airport Improvement Programs | Current Per | riod | Current Per | iod | Year-To-Dat | е | Year-To-Dat | e |
| District Expenditures | (350,965.26) | -89.9% | (119,085.83) | 1.6% | (271,567.44) | -4.9% | (117,657.32) | 1.6% |
| AIP FAA Funded Expenditures | 649,089.66 | 166.2% | (6,804,055.00) | 89.0% | 5,151,155.02 | 93.5% | (6,366,759.65) | 88.8% |
| AIP PFC Funded Expenditures | 92,416.50 | 23.7% | (722,392.83) | 9.5% | 627,491.25 | 11.4% | (684,440.27) | 9.6% |
| AIP CFC Funded Expenditures | - | 0.0% | 2,359.35 | 0.0% | 3,200.00 | 0.1% | 2,359.35 | 0.0% |
| Total Capital Improvement Expenditures | 390,540.90 | 100% | (7,643,174.31) | 100% | 5,510,278.83 | 100% | (7,166,497.89) | 100% |
| | | | | | | | | |
| | | | | | | | | |
| District Capitalized Acquisitions / Expe | nditures By De | <u>epartme</u> ı | <u>nt</u> | | | | | |
| Finance & Administration | - | | = | | - | | - | |
| Planning & Development | - | | = | | - | | - | |
| Maintenance & Custodial Services | - | | 110,580.00 | | - | | 110,580.00 | |
| Airport Operations | - | | - | | - | | 39,558.94 | |
| Police | - | | - | | - | | - | |
| ARFF / Fire | - | | 20,496.76 | | - | | 20,496.76 | |
| Total Capital Acquisition Expenditures | - | 0% | 131,076.76 | | 0.00 | 0% | 170,635.70 | 0% |
| | | | | | | | | |
| | | | | | | | | |
| <u>Consolidated</u> | | | | | | | | |
| District Expenditures | (350,965.26) | -89.9% | 11,990.93 | -0.2% | (271,567.44) | -4.9% | 52,978.38 | -0.8% |
| AIP FAA Funded Expenditures | 649,089.66 | 166.2% | (6,804,055.00) | 90.6% | 5,151,155.02 | 93.5% | (6,366,759.65) | 91.0% |
| AIP PFC Funded Expenditures | 92,416.50 | 23.7% | (722,392.83) | 9.6% | 627,491.25 | 11.4% | (684,440.27) | 9.8% |
| AIP CFC Funded Expenditures | - | 0.0% | 2,359.35 | 0.0% | 3,200.00 | 0.1% | 2,359.35 | 0.0% |
| Total Capital Expenditures | 390,540.90 | 100% | (7,512,097.55) | 100% | 5,510,278.83 | 100% | (6,995,862.19) | 100% |
| FY 2020/21 District Capital Expenses/Budget: | Actual PTD | | Budget PTD R2 | | Actual YTD | | Budget YTD R2 | |
| | Actual PTD | | Buuget PID K2 | | | | Buuget 11D K2 | |
| 2016-01 NEPA & CEQA 2019-01 Infield Safety Area Rehab Phase 1 | (316,949.83) | | - | | 50.03 (38,263.62) | | - | |
| 2019-03 Water Distribution System | (010,040.00) | | - | | (00,200.02) | | - | |
| 2020-10 SWRCB Analysis | - | | - | | 9,853.50 | | 78,340.00 | |
| 2020-11 PG&E Lighting Project | - | | - | | - | | - | |
| 2020-12 Northside GA Apron Construction | (34,015.43) | | - | | (181,804.10) | | 180,000.00 | |
| 2020-13 Northside VSR Improvement | - | | - | | (81,706.85) | | 250,000,00 | |
| 2020-14 Demolish Building 505 2020-11 PG&E Lighting Project F&K | - | | - - | | - | | 250,000.00 47,000.00 | |
| 2021-03 Electric Vehicle DC Fast Chgr | - | | - | | 20,303.60 | | 31,250.00 | |
| | (350,965.26) | * | 0.00 | | (271,567.44) | * | 586,590.00 | |

FISCAL YEAR 2021

Schedule Of Investments FINANCIAL STATEMENTS UNAUDITED

| | Purchase Date | Maturity Date | Value At 12/31/20 | Interest Rate |
|--|----------------------|----------------------|--------------------------|------------------|
| Money Market Account - MPAD State of California - Local Agency Investment Fund | Various | Various __ | \$2,626,885.66 | 0.480% |
| Money Market Account - MPAD JP Morgan Chase - District Reserve - Money Market Account | | - | \$2,176,377.39 | 0.01% |
| Royal Alliance - Certificates of Deposits and Cash Equ | uivalents - MPAD | | | |
| Capital One Bk USA Natl Assn Glen Allen VA CTF DEP ACT/365 | 02/23/17 | 02/23/22 | 50,000.00 | 2.30% |
| Citizens St Bank Lacrosse Wisconsin CTF DEP ACT/365 Comenity Capital Bank Salt Lake City Utah CTF DEP | 05/18/16 10/21/16 | 05/18/21 10/29/21 | 125,000.00 100,000.00 | 1.40% 1.75% |
| Discover Bk Greenwood DEL CTF ACT/365 Discover Bk Greenwood DEL CTF DEP ACT/365 | 03/01/17 06/13/19 | 03/01/22 06/14/21 | 25,000.00 100,000.00 | 2.30% 3.00% |
| Everrbank Jacksonville FLA CTF DEP ACT/365 | 07/28/16 | 07/28/21 | 120,000.00 | 1.45% |
| Goldman Sachs Bk USA New York CTF DEP ACT/365 Sallie Mae BK Salt Lake City UT CTF DEP ACT/365 | 05/31/17 06/13/19 | 05/16/22 06/13/23 | 145,000.00 125,000.00 | 1.80% 3.30% |
| State Bank India New York NY CTF DEP ACT/360 | 02/24/17 | 02/24/22 | 125,000.00 | 2.25% |
| Synchrony Bk Retail CTF DEP | 06/29/16 | 06/29/21 | 120,000.00 | 1.55% |
| Cash And Cash Equivalents | Various | Various | 11,788.21 | Variable |
| | | - | \$1,046,788.21 | |
| | Sub-Total: MPAD IN | VESTMENTS: | \$5,850,051.26 | |

FISCAL YEAR 2021

Schedule Of Investments FINANCIAL STATEMENTS UNAUDITED

| | Purchase Date | Maturity Date | Value At 12/31/20 | Interest Rate |
|---|----------------------|------------------|----------------------|------------------|
| Tenant's Security Deposits & Certificates of Deposit - R JP Morgan Chase - Money Market Account | ESTRICTED Various | Various | \$448,140.11 | 0.01% |
| Passenger Facility Charges (PFCs) - RESTRICTED JP Morgan Chase - Passenger Facility Charges (PFCs) | | | 524,201.84 | 0.01% |
| Customer Facility Charges (CFCs) - RESTRICTED JP Morgan Chase - Customer Facility Charges (CFCs) | | | 756,986.84 | 0.01% |
| Royal Alliance - Certificates of Deposits and Cash Equiv | /alents: | | | |
| Capital One Bk USA Natl Assn Glen Allen VA CTF DEP ACT/365 | 08/24/16 | 08/24/21 | 100,000.00 | 1.60% |
| Capital One Bk USA Natl Assn Glen Allen VA CTF DEP ACT/365 | 02/23/17 | 02/23/22 | 50,000.00 | 2.30% |
| CitiBank NATL ASSN SIOUX FALLS SB CTF DEP ACT /365 | 08/14/19 | 08/15/22 | 120,000.00 | 3.15% |
| Discover Bk Greenwood Del CTF DEP ACT/365 | 03/01/17 | 03/01/22 | 120,000.00 | 2.30% |
| Discover Bk Greenwood Del CTF DEP ACT/365 | 08/30/19 | 08/08/22 | 130,000.00 | 3.15% |
| Goldman Sachs BK USA NY CTF DEP ACT/365 | 01/02/20 | 01/03/22 | 50,000.00 | 3.15% |
| State BK India NY, NY CFT DEP ACT/360 | 02/24/17 | 02/24/22 | 30,000.00 | 2.25% |
| Wells Fargo NA Sioux Falls SD CTF DEP ACT 365 | 05/23/19 | 05/24/21 | 150,000.00 | 2.90% |
| Cash and Cash Equivalents | Various | Various | 285,878.56 | Various |
| | | - | \$1,035,878.56 | |
| Sub-Total: N | IPAD Investments - F | RESTRICTED: | \$2,765,207.35 | |
| | Total MPAD Investm | ent Portfolio: | \$8,615,258.61 | |

| MONTEREY PENINSULA AIRPORT FINANCIAL STATEMENTS UNAUDITED | DISTRICT | CURF | FY 2021 RENT-PERIOD ACTUAL | FY 2021 YEAR-TO-DATE ACTUAL | | |
|---|--|------|----------------------------------|-----------------------------------|-----------------------------|--|
| SOURCES AND USES OF CASH O | PERATIONS | | | | | |
| SOURCES OF CASH | | | | | | |
| CASH RECEIVED - OPERATING RE | EVENUE | \$ | 511,406 | \$ | 2,913,027 | |
| CASH RECEIVED - INTEREST INCO | OME | | 6,161 | | 22,318 | |
| CASH RECEIVED | | \$ | 517,567 | \$ | 2,935,345 | |
| USES OF CASH OPERATIONS | | | | | | |
| CASH DISBURSED - OPERATING I | EXPENSE ¹ | \$ | 590,690 | \$ | 3,980,562 | |
| CASH DISBURSED - DEBT SERVICE | CE (INTEREST EXPENSE) 283 | | 4,805 | | 29,209 | |
| CASH DISBURSED - DEBT SERVICE | E (PRINCIPAL REDUCTION) ²⁸³ | | 45,942 | | 275,649 | |
| CASH DISBURSED | | \$ | 641,437 | \$ | 4,285,419 | |
| CHANGE IN CASH POSITION FROM | OPERATIONS & DEBT SERVICE | \$ | (123,870) | \$ | (1,350,074) | |
| | 3) sement occured in December 2020 & June 202 sement occured in November 2020 & May 2021 | | | | | |
| USES OF CASH CAPITAL PROGRA | AM | | | | | |
| CASH DISBURSED - DISTRICT CA | PITAL PROJECTS ⁴ | \$ | (350,965) | \$ | (271,567) | |
| CASH DISBURSED | | \$ | (350,965) | \$ | (271,567) | |
| CHANGE IN CASH POSITION FROM | CAPITAL PROGRAM | \$ | 350,965 | \$ | 271,567 | |
| ⁴ District-funded capital plan for FY21 | | | | | | |
| CHANGE IN CASH POSITION FROM & DEBT SERVICE | OPERATIONS, CAPITAL | \$ | 227,095 | \$ | (1,078,507) | |
| PAID FROM 2021 OPERATING INC: | DATE PAID | | PAID | UNA | AMORTIZED | |
| POB PAYMENTS 1 & 2 | Semiannual Payment DEC & JUN | | 193,994.00 | | (193,994.00) | |
| SOLAR ARRAY PAYMENTS | Semiannual Payment DEC & JUN | | 89,851.00 | | (89,851.00) | |
| PREPAID INSURANCE | Amortized Monthly | | 186,695.93 | | (160,933.19) | |
| PG&E PAYMENTS WORKER'S COMP PREPAID | Monthly Payments | | 424 220 02 | | (20,536.56) | |
| UAL PREPAID 07-01-2020 | 07/01/20 07/01/20 | | 134,238.83 710,439.00 | | (67,119.42) (355,219.50) | |
| TOTAL OUT FLOWS | | 1 | ,315,218.76 | \$ | (2,237,728) | |
| FAA CARES Act Grant billed | December 31, 2020 | | | | 2,272,962 | |
| CASH CHANGE OVER/(UNDER) FRO | DM CARES Act Grant | | | \$ | 35,234 | |





MONTEREY FIRE DEPARTMENT

Report to Airport Board of Directors January 2021

1. Incident Responses

Engine assigned to Fire Station 16 (Airport) responded to a total of 15 incidents during the month as follows:

- MPAD property 1
- City of Monterey 14
- Other Cities in Monterey Fire Jurisdiction 0
- Auto / Mutual Aid 0

2. Training

Personnel completed a total of 12.5 hours of Airport related training during the month. Currently the following numbers of personnel are qualified in the ARFF training program:

- Awareness (familiar with operations at the Airport): 81
- Operational (qualified to work at Airport, but live fire training not current): 31
- Technician (fully qualified to be the designated ARFF fire engineer): 14

3. Other

• I have been in coordination with Chris Morello on planning for vaccination clinics at the Airport. She and Whitney Robare have put together a great plan on how to do it in the admin area of the terminal. Hopefully we will get the clearance from the County to hold those soon.

4. Incident List – on Airport property incidents

| Alarm Date / Time | Response Time | Location | Incident Type | | | | |
|-------------------|------------------|------------------|------------------|--|--|--|--|
| 1/12/2021 4:35 PM | 0:01:02 | 200 Fred Kane DR | Aircraft standby | | | | |

AGENDA ITEM: H **DATE**: February 17, 2020

TO: Michael La Pier, Executive Director

FROM: Operations Department

DATE: February 4, 2021 **SUBJ:** Operations Report

The following is a summary of activity of general Airport Operations for January 2021 and planned airline activities for February 2021.

- 1. The following reports are attached:
 - January 2021 Noise Comment Report
 - Operating and Expense Reports for the Taxi (through January 2021) and TNC ground transportation systems (through December 2020)
 - Commercial Flight Cancellations & Delays Report for January 2021
 - Commercial Flight Schedule for February 2021
- 2. Below is the summary of scheduled airline activity for February 2021:

Alaska Air operated by SkyWest

- Seattle service commences on Feb. 11th.
- Continues to use the Embraer (EMB) 175 aircraft for both SAN & SEA markets.
- Scheduled to operate one daily flight to each market. Total of 92 flights (Arrivals and Departures)

Allegiant Air

- Continues to operate twice weekly to LAS using the Airbus 319/320 series
- Scheduled to operate a total of 16 flights (Arrivals and Departures)

United operated by SkyWest

- The SFO flight continues not to operate for the foreseeable future.
- The DEN flight will return with one daily flight on February 11th using the CRJ 200.
- LAX will continue to operate one daily flight using the CRJ 200
- Scheduled to operate a monthly total of 92 flights (Arrivals and Departures)

American Eagle operated by SkyWest / Mesa / Envoy

- PHX is scheduled two to three daily flights using the CRJ 900 aircraft.
- DFW is scheduled with one daily flight continuing to use the CRJ 900
- Scheduled to operate a monthly total of 200 flights (Arrivals and Departures)

Cumulatively speaking, the airlines have reduced 298 flights (400 vs 698) compared to January 2020, a decrease of 43%. The number of available seats has also decreased by approximately 37% (27,762 vs. 44,032).

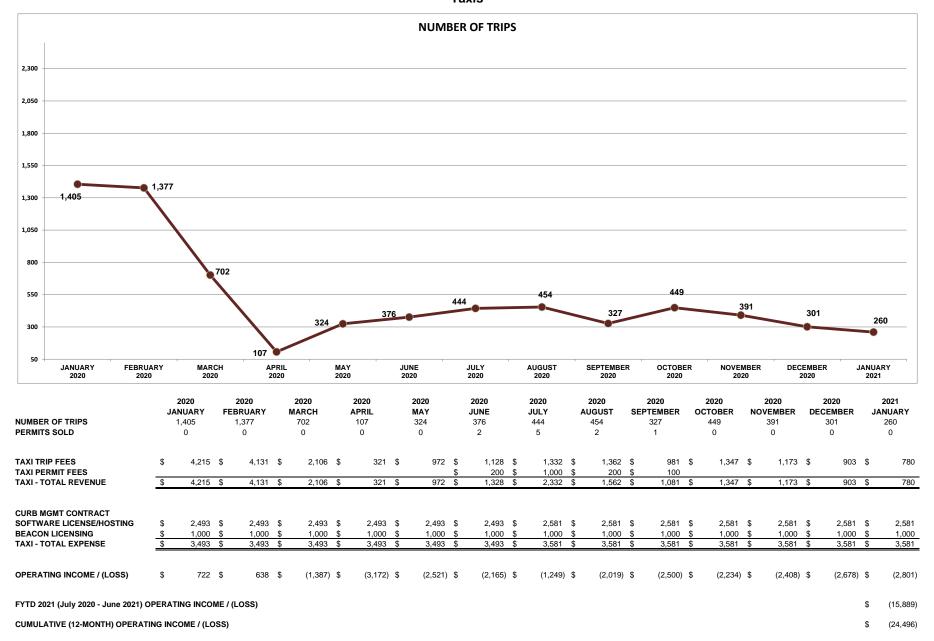
2/5/2021

MRY AIRPORT NOISE COMMENT LOG JANUARY 2021

| _ | 1 | | 1 | | | 1 | | | | |
|---|----------------------|-----------------------|------------------|----------------------|------------------------|--------------|---|----|---|--|
| | Name | Location (Address) | Incident Date | Incident Time | Aircraft ID | of Flight | Comments | Ву | Action Taken | Notes |
| | | | | AIR O | PERATIONS | CENTERE | D AT MONTEREY AIRPORT | | | |
| 1 | Cheryl Parker | DRO | 1/13/2021 | 1:29 AM | Helicopter | Dep | Aircraft took off and flew overhead. The noise was so loud it woke me up and my windows were rattling. | МС | Responded to advise the aircraft was the CalStar medical helicopter. | |
| 2 | Douglas Mackenzie | DRO | 1/14/2021 | 8:34 AM | C172 | Dep 10R | Flight school, out-of-tune, loud, aircraft flying low overhead. Please tell Director Cursio that I would like to talk to him about this matter. | МС | Explained aircraft took off 10R, turned north and passed reported location at 1100ft whilst climbing. | |
| 3 | Arian Rahbar | Seaside | 1/20/2021 | 1:55 PM | General Observation | Various | We often get a lot of aircraft coming over this residential zone. I downloaded an app to track the realtime path of aircraft around us and noticed they mainly fly right over us most of the time. From your website I found this Noise Abatement Recommendations page that directs aircraft over the coast away from the residential zones, which most of the aircraft are not following. Can you please ask the pilots to follow the recommended paths to mitigate the noise? | | Explained the visual chart illustrates to pilot to avoid premature turns directly over neighborhoods directly to our north and to follow the SID and avoid straight out departures unless directed otherwise by ATCT. The arrows imply preferential direction of travel, not specifically meant as an exact road to follow. | Resident from the Seaside Highlands area. |
| 4 | Douglas Mackenzie | DRO | 1/23/2021 | 9:45 AM & 9:54 AM | Unknown | Unknown | Small plane flying low overhead. Didn't check the time the first it flew over. Please call it off! And give Mr. Cursio my phone number so that he can call me. | МС | Responded by stating we have no legal authority to order planes out of the sky, and that his comments have been added to the log and will be reviewed by the board. | I was unable to identify any aircraft doing excessive pattern work at the times given |
| 5 | Unknown | Seaside | 1/23/2021 | 12:38 PM | Unknown | Unknown | Aircraft flew over Seaside low and loud | МС | Complaint via noise abatement line - Unable to respond as no details left. | The only aircraft I could locate was a Bonanza that took of 28L at 12:37 PM. It turned out over the bay and headed north |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | AIR OPE | RATIONS OF | RIGINATI | NG FROM ANOTHER AIRPOR | T | | |
| 0 | **NONE** | | | | ATD ODER | TANG GE | | | | |
| _ | **NONE** | | | 1 | AIR OPERA | I TONS OF | UNKNOWN ORIGIN | l | <u> </u> | |
| 0 | ··INOINE | | 1 | 1 | MONTHIV | TOTALS : | and COMPARISONS | l | l | |
| | | | | | MONTHLY | TOTALS | and Comparisons | | | |
| | | | | | | | | | | |

| | Jan-21 | Jan-20 | % Change | Other Airport | UNKNOWN ORIGINS |
|-----------------------------------|--------|--------|----------|---------------|-----------------|
| Number of Complaints: | 5 | 6 | -17% | 0 | 0 |
| Number of Operations: | 3,090 | 3,732 | -17% | | |
| | | | % Change | | |
| <u>02 Noise202A</u> ମ୍ଲୁual Total | 5 | 6 | -17% | 0 | 0 |

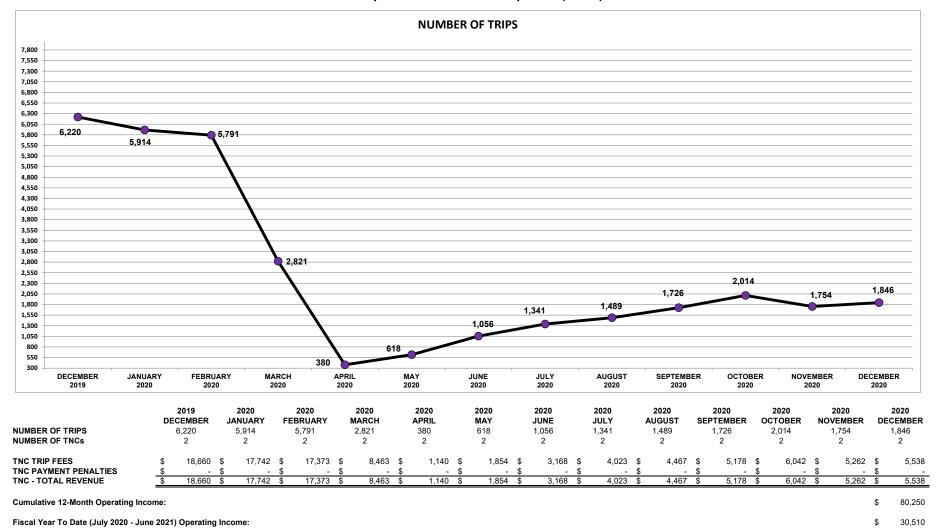
Taxis



03 Rolling 13-Month Taxi Statistics.xlsx

13-MONTH ROLLING COMPARISON

Transportation Network Companies (TNCs)

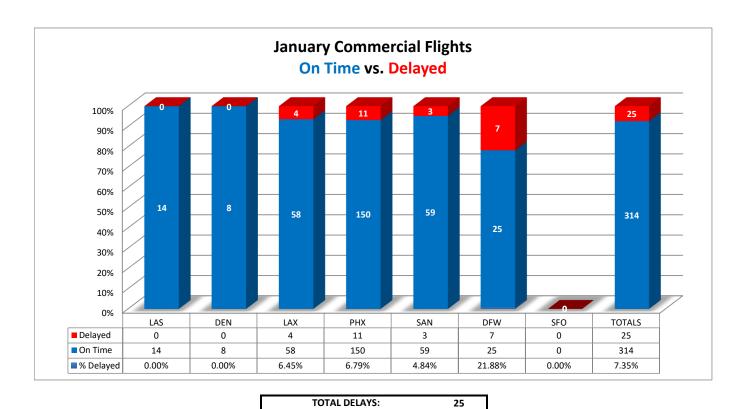


04 Rolling 13-Month TNC Statistics



TOTAL CANCELATIONS:

1





Monterey Regional Airport February 2021 Flight Schedule



| | REGIONAL AIRPORT | | | | | REGIONAL AIRPORT | | | | | |
|-----------------------------|------------------|---------------------|----------|-------------------------------|---------------------------------|------------------|---------------------|----------|-------------------------------|---------------------------------|-----------------------------|
| | ARRIVALS | | | | | DEPARTURES | | | | | |
| Aircraft Type (Seats) | FROM | AIRLINE | FLIGHT | TIME | SCHD | то | AIRLINE | FLIGHT | TIME | SCHD | Aircraft Type (Seats) |
| CRJ900 (76) | РНХ | American Airlines 🔪 | 5819 | 10:15 AM | DAILY | РНХ | American Airlines 🔪 | 5791 | 6:55 AM | DAILY | CRJ900 (76) |
| EMB175 (76) | SAN | Alaşka | 3417 | 10:40 AM | DAILY | РНХ | American Airlines 🔪 | 5778 | 10:45 AM | DAILY EXC TUE, WED, SAT | CRJ900 (76) |
| CRJ200 (50) | DEN | UNITED | 5348 | 10:55 AM | FEB 11 - 28 | SAN | - Alazka | 3359 | 11:20 AM | DAILY | EMB175 (76) |
| EMB175 (76) | DFW | American Airlines 🔪 | 5853 | 11:00AM 1:00 PM | MO, TH, FR, SU TU, WE, SA | DFW | American Airlines 🔪 | 5853 | 11:30 AM 2:10 PM | 1- 13, 15 - 28 14 | CRJ900 (76) |
| CRJ200 (50) | LAX | UNITED | 5310 | 11:50 AM 10:55 AM | FEB 1 -10 FEB 11 - 28 | DEN | UNITED | 5410 | 11:30 AM | FEB 11 - 28 | CRJ200 (50) |
| EMB175 (76) | SEA | Alaska | 3457 | 1:45 PM | FEB 11 - 28 | SEA - | Alaşka | 3376 | 2:30 PM | FEB 11 - 28 | EMB175 (76) |
| CRJ900 (76) | PHX | American Airlines 🔪 | 5846 | 3:50 PM | DAILY EXC TUE, WED, SAT | LAX | UNITED | 5900 | 4:20 PM | DAILY | CRJ200 (50) |
| CRJ900 (76) | РНХ | American Airlines 🔪 | 5905 | 7:45 PM | DAILY | РНХ | American Airlines 🔪 | 5846 | 4:30 PM | DAILY | CRJ900 (76) |
| A319 (156) | LAS | allegiant | 68 / 187 | 8:35 PM 2:20 PM 1:50 PM | 1, 5, 8 12, 19, 22, 26 15 | LAS | allegiant' | 69 / 188 | 9:25 PM 3:05 PM 2:35 PM | 1, 5, 8 12, 19, 22, 26 15 | A319 (156) |

^{*}Flight Schedule is general information and subject to change. Schedules are updated monthly and can change daily. Please contact your airline for further information.

AGENDA ITEM: H

DATE: February 17, 2021

TO: Michael La Pier, Executive Director

FROM: Chris Morello, Deputy Director for Strategy and Development

DATE: February 1, 2021

SUBJ: Planning, Environmental and Maintenance Monthly Project Report

Attached is the current monthly Project Report for the Planning and Maintenance Departments with the following highlights for January 2021:

Electric Vehicle DCFC installation will began on January 11, 2021 and is anticipated to be completed by the end of February 2021.

Infield and Taxiway Improvements Project Final Engineers Report and Final AIP drawdown have been submitted to the FAA for project closeout.

| | | FUNDI | NG | | | EXPENDITURE | S | STATUS | | | | | |
|---|-----------------------------------|-------|-----------------------------|-------------------------|--------------------------------|------------------------------------|-------------|-------------------------------------|---|--|--|--|--|
| | PROJECT # | AIP# | PFC | Total Project Budget | Spent in Prior Fiscal Years | FY 2021 Expenditures to Date | 1/31/2021 | % Physical Complete Project Name | | Current Status | 4 Week Look Ahead | | |
| | ACTIVE FEDERALLY-FUNDED PROJECTS: | | | | | | | | | | | | |
| 1 | 2016-01 | 64 | 16-21-C-00- MRY | \$1,783,654 | \$1,878,873 | \$0 | \$1,878,873 | 100% | NEPA/PROPOSED SAFETY ENHANCEMENT PROJECTS | Grant agreement from the FAA for NEPA review was executed on 9/21/16. NTP was issued. The public comment period was extended for an additional 24 days beyond the 30-day period and closed on May 1, 2020. | FAA approved the FONSI on June 8, 2020. The Notice of Availablity was published on June 12, 2020. Project grant close out is in process. | | |
| 1 | 2016-01 | 64 | District Only at this time. | \$756,346 | \$767,323 | \$0 | \$767,323 | 100% | CEQA PROPOSED MASTER PLAN AND SAFETY ENHANCEMENT PROJECTS | On November 26, 2018 the Final EIR was certified and the Master Plan Project was adopted. The Notice of Determination was posted with the Monterey County on November 26, 2018. | The EIR addendum certified at the August 12, 2020 Board meeting. | | |
| 2 | 2019-01 | 70 | 18-22-C-00- MRY | \$4,944,345 | \$1,445,373 | \$7,115,086 | \$8,560,459 | 100% | INFIELD SAFETY AREA RECONSTRUCTION PHASE 1 | Construction began on May 3, 2020. Due to the reduced aviation activity, the construction hours are currently from 9:00 pm-5:30 am (5 days/week) | All final paperwork and project closeout has been subnmitted to the FAA for closeout. | | |
| 3 | 2020-12 | 71 | 18-22-C-00- MRY | \$11,000,000 | \$71,040 | \$273,738 | \$344,778 | 5% | NORTHSIDE GA APRON CONSTRUCTION | The Board approved a contract with Tartaglia Engineering on March 11, 2020. | Grant was executed on 12/18/2020. Construction contracted was award to Teichert at the 12/18/20 BOD meeting. | | |
| 4 | 2020-13 | 72 | 18-22-C-00- MRY | \$1,946,065 | \$27,073 | \$113,711 | \$140,784 | 5% | NORTHEAST VSR IMPROVEMENTS | The Board approved a contract with Tartaglia Engineering on March 11, 2020. | Grant was executed on 9//10/2020. Construction contracted was award to Teichert at the 12/18/20 BOD meeting. | | |
| | OUTSIDE FUNDED PROJECTS: | | | | | | | | | | | | |
| 5 | 2019-03 | N/A | N/A | \$2,128,058 | \$25,408 | \$4,600 | \$30,008 | 5% | WATER DISTRIBUTION SYSTEM | A professional service contract with KHA was approved at the January 9, 2019 Board meeting to provide an analysis and cost estimate. | Staff and KHA continue to evaluate the feasibility of the distribution system. | | |

| | | FUNDI | NG | | EXPENDITURES | | | STATUS | | | | | |
|----|---------------------|-------|--------------------|-------------------------|--------------------------------|------------------------------------|------------|------------------------|---|--|--|--|--|
| | PROJECT # | AIP# | PFC | Total Project Budget | Spent in Prior Fiscal Years | FY 2021 Expenditures to Date | 1/31/2021 | % Physical Complete | Project Name | Current Status | 4 Week Look Ahead | | |
| 6 | 2021-02 | N/A | N/A | \$47,000 | \$0 | \$0 | \$0 | 0% | PG&E ONBILL LIGHTING 2801 MONTEREY SALINAS HIGHWAY | On Bill loan documents have been processed. CA Energy Partners are awaiting the delivery of the product and then will schedule the installation. | Install was completed in December 2020. We are waiting on PG&E to provide the final onbill loan documents. | | |
| | PFC FUNDED PROJECTS | | | | | | | | | | | | |
| 7 | 2021-01 | NA | 20-24-C-00- MRY | \$100,000 | \$0 | \$19,363 | \$19,363 | 50% | RSA MITIGATION YEAR 6 & 7 | As the USFW approved Biologist, a contract with SWCA was executed. | SWCA/ECI continue to conduct monthly maintenance activities. | | |
| 8 | 2021-03 | N/A | 20-24-C-00- MRY | \$420,000 | \$0 | \$148,575 | \$148,575 | 75% | FIDS,PA SYSTEM, ADA UPGRADES | The FIDS installation was completed in December 2020. | The PA System upgrade project installation began and a February completion date is anticipated. | | |
| 9 | 2020-04 | N/A | 20-24-C-00- MRY | \$100,000 | \$0 | \$0 | \$0 | 0% | CCTV TERMINAL AND PERIMETER SECURITY UPGRADES | | No work has been completed on this project at this time. | | |
| | | | | | | DISTRI | ICT ONLY F | UNDED | PROJECTS | | | | |
| 10 | 2020-10 | N/A | N/A | \$185,000 | \$123,773 | \$9,854 | \$133,627 | 100% | SWRCB ANALYSIS PROJEC T | Boring for soil and water samples was completed in February and the report was provided to the CCRWQCB on April 22, 2020 and is under review. | The report was reviewed by the CCRWQCB and minor edits were completed. The required evaluation is complete. | | |
| 11 | 2020-14 | N/A | N/A | \$250,000 | \$0 | \$0 | \$0 | 0% | DEMOLISH BUILDING 505 | | Staff are working to obtain project quotes. | | |
| 12 | 2021-03 | N/A | N/A | \$325,000 | \$0 | \$20,304 | \$20,304 | 15% | ELECTRIC VEHICLE DC CHARGERS | PG&E and JM Electric are in the process of scheduling the work. | Project installationbegan on January 11, 2021 with an anticipated completion date at the end of February 2021. | | |



MONTHLY POLICE ACTIVITY REPORT

January 2021

TO: Michael La Pier, Executive Director

FROM: Sergeant Roger Guzman

DATE: February 4, 2021

SUBJECT: Police Activity Report for January 2021

The following is a summary of significant activity in the Police Department in January, 2021:

Highlights

Del Rey Oaks Police Officers responded to approx 9 door and gate alarms in January.

Training

Ofc.Moore provided updated training regarding MRY OPS. Acting Chief Bourquin and Ken Griggs meet weekly regarding MRY/DROPD operations.

Calls for Service

1. 1/01/21 Fri 1430 Officer Anderson

Airport Terminal: Gate V26

Officer Anderson assisted with citzn attempting to gain entry through V26. Card checked and it was current.

2. 1/09/21 Saturday 2000 Officer Anderson

MJC:

Officer Anderson responded to 5150 subject who was escorted away from MJC.

3. 1/12/21 Tuesday 1645 Officer Dirkes

Airport Terminal:

Ofcr Dirkes responded to Alert 2 Coast Guard Airplane had landing gear problems.

The landing gear responded and the airplane landed safely.

4. 1/26/20 Tuesday 1000 Officer Dirkes

AIRPORT Terminal

Employee issued strike due to not cooperating with TSA.

END OF REPORT.